

10/14/11

To: Cheryl Groettum

From: Jim Thomas

Subject: Reject of low bid of Level A Suit OP#7535

The OP bid was for new Level A suits for the One Suit from Saint Gobain or approved equal. We had no vendors call us for pre approval. When the bids were opened there were four vendors who submitted bids. Three of the four bid exactly what was asked for. The fourth (Saf-T-Gaurd) which was the low bid submitted a different suit which is the Lakeland Industries model 80645 interceptor.

I called the vendor to notify them we would not accept their suit as an equal to the "One Suit". I spoke with Anya Galperin and told her some of the problems we had with the Lakeland suit she referred me to Kyle Kerbow. I told him a couple of the main things that were not what we asked for. Their suit requires an extra layer of skin for the flash protection to meet the NFPA standard. We also asked about shelf life and he said there was an indefinite life as long as they pass the annual test. This fact was nowhere to be found in their bid. He was going to send me something via E-mail.

Below is a list of reasons not to accept the low bid from Saf-T-Guard as it is not an approved equal.

Lakeland Industries p/n 80645

1. Suit requires an over cover to meet the NFPA 1991 Flash Fire Protection Requirement.
We want a one-piece (single skin) suit that meets the standard.
2. No documentation provided or available on their web site explaining shelf life.
We require a shelf life of 15 years.
3. No documentation provided or available on their web site explaining if it is a one use suit or if it can be decontaminated and reused once tested.
We require a suit that can be decontaminated and reused.

Please award the order to the next lowest, responsible bidder which is W.P. Mars Co.

Jim Thomas
Supervisor of Distribution
Minneapolis Fire Stores
612-673-5563

"BIDS FOR LEVEL A HAZMAT SUITS" - Fire Department

		1. Fire Safety USA	2. Metro Fire	3. Saf-T Guard Ltd.	4. W.P. & P's Mav's
1	Official Publication 7535 Bids opened 10 AM, Local Time, October 5 th , 2011 Minneapolis MN 6 each - ONESuit Flash IS-F-LG w/ size 9 gloves	\$/ea 2,355.-	2,358.89	1,094.30	2,312.-
2	Approved equal 12 each - ONESuit Flash IS-F-XL w/size 10 gloves	\$/ea 2,355.-	2,358.89	1,094.30	2,312.-
3	Approved equal 6 each - ONESuit Flash IS-F-2X w/size 10 gloves	\$/ea 2,355.-	2,358.89	1,149.-	2,312.-
4	Approved equal 1 each - ONESuite, Pressure Test Adapter Kit 22596M	\$/ea 155.-	153.41	428.10	170.-
5	Approved equal 1 each - DuPont Tychem Universal Pressure Test Kit.	\$/ea 1370.-	1,182.22	1,210.10	1,351.-
	Approved equal			*	
	Approved equal			*	
	Bidder offers to increase qty's up to 100% at bid prices	Y/N NO	YES	NO *	YES

We, the undersigned, hereby certify that the above bids were publicly opened and read aloud:

Heard
FOR THE FINANCE OFFICER

James P. ...
ASST. DIRECTOR, PURCHASING