



Request for City Council Committee Action From the Departments of Public Works and Procurement

Date: July 11, 2006
To: Honorable Sandra Colvin Roy, Chair Transportation & Public Works Committee
Referral to: Honorable Paul Ostrow, Chair Ways & Means Committee
Subject: **Approval of Official Publication No. 6623 - Bids for Hydrochloric Acid**

Recommendation:

Acceptance of the responsive bid of Hawkins, Inc. for an estimated annual expenditure of \$ 124,000.00 to furnish and deliver hydrochloric acid, as follows:

Approximately 95,000 gallons Hydrochloric Acid (dry basis) Delivered per ton \$ 880.00
Product No. 800812

Source of Supply: Hawkins/Vulcan

Prices to remain firm for order period.

Vendor agrees quantities maybe increased up to 100% with no increase in price up to one year.

Terms are net 30 days with delivery 2-3 days after each request. F.O.B.: Columbia Heights Membrane Filtration Plant, 4500 Reservoir Blvd, Minneapolis MN 55421

Contingent on approval of the Civil Rights Department.

Prepared by: Gary Warnberg Director, Procurement

Approved by: Steven Kotke, P.E. Acting City Engineer, Director of Public Works

Presenters: Shahin Rezania Interim Director of Water Treatment and Distribution Services

Permanent Review Committee (PRC) Approved _____ Not Applicable XXX
Policy Review Group (PRG) Approved _____ Not Applicable XXX

Financial Impact (Check those that apply)
 No financial impact - or - Action is within current department budget.
(If checked, go directly to Background/Supporting Information)

 Action requires an appropriation increase to the Capital Budget
 Action requires an appropriation increase to the Operating Budget
 Action provides increased revenue for appropriation increase
 Action requires use of contingency or reserves
 Business Plan: X Action is within the plan Action requires a change to plan

 Request provided to department's Finance Department contact when provided to the Committee Coordinator

Community Impact

Neighborhood Notification: Not Applicable

City Goals: Maintain the physical infrastructure to ensure a healthy, vital and safe city

Comprehensive Plan: Not Applicable

Zoning Code: Not Applicable

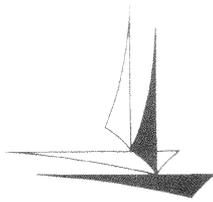
Background/Supporting Information:

Tabulation of one (1) bid received on Official Publication No. 6623 for Hydrochloric Acid is attached.

Please refer to the enclosed Staff memo for additional information.

Attachments - Staff Recommendation
Tabulation Sheet

cc: S. Rezanian
L. Richardson
R. Nubbe



Minneapolis
City of Lakes

Department of Public Works

Klara A. Fabry, P.E.
City Engineer
Director

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Minneapolis MN 55415

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June 15, 2006

Shahin Rezanian, Ph. D., P.E.
Interim Director, Minneapolis Water Works
250 South 4th Street
Minneapolis, Minnesota 55415

Ms. Connie Beck
City of Minneapolis
Procurement Division
Room 550 Towle Building
330 2nd Avenue South
Minneapolis, MN 55401

Regarding: O.P. 6623 Hydrochloric Acid Single Bid

Bids for supply of the aforementioned chemical were solicited from Hawkins, Inc. of Minneapolis, Minnesota; Vulcan Chemicals of Birmingham, Alabama; Commercial Supply of Maplewood Minnesota and PVS Chemical Solutions of Copely, Ohio. This chemical is for the Columbia Heights Membrane Filtration Plant.

The year 2005 was the first that the City of Minneapolis solicited for delivery of this chemical. The only bid received that year was also from Hawkins, Inc at a price of \$850 per ton. Hawkins, Inc.'s bid this year is \$30 more per ton for a total of \$880 per ton. The total expected expenditure for this chemical for this contract period is \$124,000.00. Bids were solicited May 17, 2006 and opened June 7, 2006, giving sufficient time for interested parties bid for this contract.

Based on the circumstances stated above, the Minneapolis Water Works Recommends the acceptance of the single bid from Hawkins, Inc. for bulk (tank truck) delivery of Hydrochloric Acid.

Sincerely,

Shahin Rezanian, Ph. D., P.E.
Interim Director, Water Treatment and Distribution Services

"BIDS FOR HYDROCHLORIC ACID" - P/W Water Department

Offl. Publ. #6623
 Bids opened 10 AM, CDST
 June 7, 2006
 Minneapolis MN

*Hawkins Inc
 DBA Hawkins
 water treatment
 Group-RR*

Approx. 95,000 gal Hydrochloric
 Acid (dry) \$/ton

880.00

Source of Supply

*Hawkins/
 Vulcan*

Bidder agrees qtys maybe
 increased up to 100% Yes

X

Other

—

Bidder offers to extend for
 add'l years after 5-31-07

0

Sample Sent Y/N

** No*

Delivery - days after
 each request

2-3

Cash discount - % 20 days

*net-30
 sample will be sent
 if requested.*

We, the undersigned, hereby certify that the above bids were publicly opened and read aloud:

P. O'Brien for
 FINANCE OFFICER

for Asst. Director
 ASST. DIRECTOR, PURCHASING