



**Request for City Council Committee Action  
From the Departments of Public Works and Procurement**

**Date:** September 28<sup>th</sup>, 2010  
**To:** Honorable Sandra Colvin Roy, Chair Transportation & Public Works Committee  
**Referral to:** Honorable Betsy Hodges, Chair Ways and Means Committee  
**Subject:** **Approval of Official Publication No. 7340 Bids for Rental of Work Zone Traffic Control Devices**

**Recommendation:**

Acceptance of the low bid of Highway Technologies, Inc. for an estimated annual expenditure of \$1,000,000.00 to furnish and deliver rental of highway zone traffic control devices for the Minneapolis Public Works Department per the attached bid form.

Terms are net-30 days

F.O.B.: Destination

Further recommend proper Officers be authorized and directed to execute a contract for this service, all in accordance with our specifications.

**This has been approved by the Civil Rights Department**

**Prepared by:** Gary Warnberg Director, Purchasing

**Approved by:** Steven A. Kotke, P.E. Director, Public Works

**Financial Impact** (Check those that apply)

No financial impact - or - Action is within current department budget.  
(If checked, go directly to Background/Supporting Information)

Action requires an appropriation increase to the Capital Budget

Action requires an appropriation increase to the Operating Budget

Action provides increased revenue for appropriation increase

Action requires use of contingency or reserves

Other financial impact (Explain): Action is within Budget

Request provided to the Budget Office when provided to the Committee Coordinator

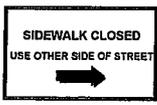
**Background/Supporting Information:**

Tabulation of three (3) bids received on Official Publication No. 7340 Bids for Rental of Work Zone Traffic Control Devices.

Attachments - Tabulation Sheet

cc: L. Matsumoto  
J. Burns

Traffic Control Bid Items

REFERENCE	DESCRIPTION	DESCRIPTION - DETAIL	NUMBER	SIGNS			
				UNITS	QUANTITY	UNIT PRICE	AMOUNT
A	 WHITE ON RED		R 1 - 1	EACH	8,000	.75	6,000.00
B	 BLACK AND RED ON WHITE		R 3 - 1	EACH	4,000	.30	1,200.00
C	 BLACK AND RED ON WHITE		R 3 - 2	EACH	4,000	.30	1,200.00
D	 BLACK ON WHITE		R 3 - 3	EACH	5,000	.25	1,250.00
E	 WHITE ON RED		R 5 - 1	EACH	3,000	.30	900.00
F	 WHITE ON RED		R 5 - 1 a	EACH	3,000	.25	750.00
G	 BLACK ON WHITE		R 5 - X 4	EACH	5,000	.25	1,250.00
H	 BLACK ON WHITE (LEFT IS SHOWN)		R 6 - 1 (R or L)	EACH	5,000	.30	1,500.00
I	 BLACK ON WHITE (RIGHT IS SHOWN)		R 6 - 2 (R or L)	EACH	5,000	.30	1,500.00
J	 BLACK AND RED ON WHITE		R 8 - 3 a	EACH	5,000	.30	1,500.00
K	 BLACK AND RED ON WHITE		R 9 - 3 a	EACH	5,000	.30	1,500.00
L	 BLACK ON WHITE		R 9 - 9	EACH	5,000	.45	2,250.00
M	 BLACK ON WHITE (RIGHT IS SHOWN)		R 9 - 11 b	EACH	10,000	.45	4,500.00
N	 BLACK ON WHITE		R 11 - 4	EACH	15,000	.50	7,500.00
O	 BLACK ON YELLOW		W 1 - 6	EACH	2,000	.50	1,000.00

REFERENCE	DESCRIPTION	DESCRIPTION - DETAIL	NUMBER	SIGNS			
				UNITS	QUANTITY	UNIT PRICE	AMOUNT
P	 BLACK ON YELLOW		W 1 - 7	EACH	2,000	.25	500.00
Q	 BLACK ON YELLOW (TWO WAY TRAFFIC)		W 6 - 3	EACH	2,000	1.25	2,500.00
R	 BLACK ON ORANGE (OPPOSING TRAFFIC LANE DIVIDER)		W 6 - 4	EACH	8,000	.30	2,400.00
S	 BLACK ON YELLOW		W 8 - 1 a	EACH	2,000	1.25	2,500.00
T	 BLACK ON YELLOW		W 8 - 8	EACH	3,000	1.25	3,750.00
U	 BLACK ON ORANGE		W 8 - 11	EACH	5,000	1.25	6,250.00
V	 BLACK ON ORANGE		W 20 - 1	EACH	10,000	1.25	12,500.00
W	 BLACK ON ORANGE		W 20 - 2	EACH	5,000	1.25	6,250.00
X	 BLACK ON ORANGE		W 20 - 3	EACH	10,000	1.25	12,500.00
Y	 BLACK ON ORANGE (LEFT IS SHOWN)		W 20 - X 3 (R & L)	EACH	3,000	1.25	3,750.00
Z	 BLACK ON ORANGE		W 20 - X 9	EACH	1,000	1.25	1,250.00
AA	 BLACK ON ORANGE		W 20 - X 16	EACH	2,500	1.25	3,125.00
BB	 BLACK ON ORANGE		W 21 - X 6	EACH	1,500	1.25	1,875.00
CC	 BLACK ON ORANGE		M 4 - 8	EACH	7,500	.15	1,125.00
DD	 BLACK ON ORANGE		M 4 - 8 a	EACH	1,500	.25	375.00
EE	 BLACK ON ORANGE (RIGHT IS SHOWN)		M 4 - 9 m (R, L, T, ATR, or ATL)	EACH	5,000	.45	2,250.00
FF	 BLACK ON ORANGE (RIGHT IS SHOWN)		M 4 - 10 (R or L)	EACH	5,000	.50	2,500.00

REFERENCE	DESCRIPTION	DESCRIPTION - DETAIL	NUMBER	SIGNS			
				UNITS	QUANTITY	UNIT PRICE	AMOUNT
GG	 WHITE ON GREEN		M 4 - 11	EACH	1,600	.15	225.00
HH	 WHITE ON GREEN		M 4 - 12	EACH	1,500	.15	225.00
II	 BLACK ON WHITE		M 6 - 1	EACH	5,000	.15	750.00
JJ	 BLACK ON WHITE		M 6 - 3	EACH	3,500	.15	525.00
KK	 BLACK ON ORANGE	CLOSURE NOTICE	G 20 - X 1	EACH	2,000	1.25	2,500.00
LL	 BLACK ON ORANGE	CONSTRUCTION ZONE BUSINESS SIGNING	G 20 - X 4	EACH	5,000	1.25	6,250.00
MM	 BLACK ON ORANGE (BUSINESS ACCESS SIGNING, RIGHT IS SHOWN)	BUSINESS ACCESS SIGNING	G 20 - X 6 (R OR L)	EACH	3,000	1.25	3,750.00
NN	 SCHOOL BUS LOADING AREA	BLACK ON WHITE	S 3 - 2	EACH	1,000	.50	500.00
OO	 SCHOOL	BLACK ON YELLOW-GREEN	S 4 - 3	EACH	1,000	.15	150.00
PP	 VERTICAL PANEL	24" MIN PANEL HEIGHT 36" MIN POST HEIGHT 4" STRIPE AT 45 DEGREES		EACH	15,000	.15	2,250.00
QQ	 TYPE I BARRICADE	36" MIN HEIGHT TOP PANEL 8" - 12" HEIGHT (REFLECTIVE) STRIPING AT 45 DEGREES		EACH	20,000	.15	3,000.00
RR	 TYPE II BARRICADE	36" MIN HEIGHT BOTH PANELS 8" - 12" HEIGHT (REFLECTIVE)		EACH	20,000	.15	3,000.00
SS	 TYPE III BARRICADE	60" MIN HEIGHT		EACH	25,000	1.25	31,250.00
TT	 CHANNELIZER DRUM	36" MIN HEIGHT 4" REFLECTIVE STRIPE ON DRUM NON REFLECTIVE SPACES BETWEEN STRIPES MAY NOT EXCEED 2"		EACH	35,000	.35	12,250.00
UU	 SURFACE MOUNTED DELINEATOR	42" MIN HEIGHT		EACH	15,000	.20	3,000.00
VV	 CONES	18" MIN HEIGHT DAY USE ONLY, FOR USE ON LOW SPEED ROADWAY ONLY (40 MPH OR LESS)		EACH	15,000	.25	3,750.00
WW	 CONES	28" MIN HEIGHT 6" TOP REFLECTIVE STRIPE, 4" BOTTOM REFLECTIVE STRIPE, 2" NON REFLECTIVE SPACE BETWEEN STRIPES		EACH	20,000	.25	5,000.00

REFERENCE	DESCRIPTION	DESCRIPTION - DETAIL	NUMBER	SIGNS			
				UNITS	QUANTITY	UNIT PRICE	AMOUNT
XX	WEIGHTED CHANNELIZER	42" MIN HEIGHT 16 LB MIN WEIGHT OF BASE MIN CROSS SECTIONAL AREA MUST EXCEED 200 SQ IN 4" REFLECTIVE STRIPES, NON REFLECTIVE STRIPES MAY NOT EXCEED 2"		EACH	10,000	.50	5,000.00
YY	FLASHERS			EACH	15,000	.15	2,250.00
ZZ	STEADY BURN LIGHTS			EACH	50,000	.15	7,500.00
AAA	CONCRETE JERSEY BARRIERS			EACH	5,000	.35	1,750.00
BBB	PORTABLE WATER FILLED BARRIER			EACH	5,000	.35	1,750.00
CCC	PEDESTRIAN BARRIERS			SECTIONS	8,000	.55	4,400.00
DDD	PORTABLE CHANGEABLE MESSAGE SIGN	UNIT DAY		UNIT DAY	2,500	75.00	187,500.00
EEE	PORTABLE CHANGEABLE MESSAGE SIGN	UNIT DAY		UNIT DAY	1,500	75.00	112,500.00
FFF	PORTABLE ARROW BOARD	UNIT DAY		UNIT DAY	600	50.00	30,000.00
GGG	STEEL PLATE	5 FOOT BY 10 FOOT BY 1 INCH THICK		UNIT DAY	600	7.50	4,500.00

All traffic control devices will comply with Part 6 - TEMPORARY TRAFFIC CONTROL OF THE MUTCD

TOTAL: \$534,725.00

TOTAL (WRITTEN OUT): Five hundred thirty-four thousand seven hundred twenty-five dollars & 00/100

**Bid will be award to the lowest responsible bidder.**

F.O.B.: Destination \_\_\_\_\_ Acknowledge Addenda No. 2

Bidder must supply Federal Tax ID No. or Social Security No. 74-3176648  
If Social Security Number is provided, this individuals name must be included as Bidder.

Bidder affirms that this bid(s) has been arrived at by the bidder independently and has been submitted without collusion with, and without any agreement, understanding or planned common course of action with, any other bidder of materials, supplies, equipment and services described in the invitation to Bid, designed to limit independent bidding or competition.

**TWO complete bid responses** including attachments to be returned, one of which must be an original.

BIDDER Highway Technologies Inc  
CIRCLE ONE (Corporation - Partnership - Individual)

SIGNED BY [Signature] Timothy R. Lewis  
(Signature) (Printed Name)

ADDRESS 4700 Lyndale Ave North

CITY Minneapolis STATE MN ZIP+4 ZIP CODE 55430

BUSINESS PHONE 612-521-4200 FAX NUMBER 612-521-6446

IF YOU ARE NOT OFFERING A BID

Please fill out company name, address, etc. above and indicate below or on back side of this form, your reason(s) for not offering a bid and return this page to City Purchasing, 330 Second Avenue South - Suite 552, Minneapolis, MN 55401. Please indicate "NO BID" on the outside of your mailing envelope.

"BIDS FOR RENTAL OF WORK ZONE TRAFFIC CONTROL DEVICES" - PW - Traffic/Central Stores

Official Publication #7340  
 Bids opened 10 AM, CDST  
 August 26<sup>th</sup>, 2010  
 Minneapolis MN

1 Safety Signs	2 Q3 Contracting Inc	3 Highways Technology Inc.
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<b>Total</b>	\$	4,359,950.-	640,500.-	534,725.-
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We, the undersigned, hereby certify that the above bids were publicly opened and read aloud:

*Heidi Sand*

FOR THE: FINANCE OFFICER

*Cheryl C. Smettern*

ASST. DIRECTOR, PURCHASING