

CITY OF MINNEAPOLIS  
LICENSES AND CONSUMER SERVICES  
350 SOUTH 5<sup>TH</sup> STREET, ROOM 1-C, CITY HALL  
MINNEAPOLIS, MN 55415

**BUSINESS LICENSE OPERATING CONDITIONS**

PINNACLE SECURITY LLC  
Steven Zolman  
1290 SANDHILL RD  
OREM, UT 84058

17-JUN-11

Request Number:11-0840623  
Re: L039 50031 PINNACLE SECURITY LLC  
for SOLICITOR - COMPANY

**Pinnacle Security LLC shall conduct business as a Solicitor in the City of Minneapolis under the following conditions:**

1. No solicitation shall be made at residences before 8 A.M. or after 8 P.M.
2. Each installation shall be conducted by a Licensed Power Limited technician or an Unlicensed Power Limited technician, registered with the State of Minnesota and those individuals are bona fide (W-2) employees of your company.
3. For each sale, the City "Solicitation Checklist" form shall be completed with one copy returned to this office.
4. If at any time you begin to sell or assign monitoring contracts to any other company, that company must be registered to do business in the state of Minnesota and have a MN tax ID number.
5. No alarm contract may automatically renew for more than one month.
6. The entire cancellation option statement shall be in 10 point type at a minimum as required by MN Statutes 325G.08 (b) and (c). The "Right to Cancel" section shall be perforated for easy separation from contract.
7. The company shall operate the alarm system in test mode only for the first seven days to assure appropriate installation and use of the system as required by Minneapolis ordinance Chapter 176. Unless, the customer elects to wave this option by checking the box on the Compliance Checklist stating they currently have an alarm system and do not require training.

8. Any customer over the age of 75 shall have the right to cancel his contract within 30 days of the date of the transaction, and this right must be stated in all contracts.
9. All employees will wear a distinct uniform shirt identifying them with Pinnacle Security LLC with no reference to other businesses or organizations.
10. Any and all additional charges not relating to the installation, activation and monitoring agreement will be disclosed to the customer prior to the signing of the contract. This would include but is not limited to additional equipment, additional activation, monitoring fees, home automation, energy management or advanced interactive text and web alert.
11. Employees will not engage in misconduct, misrepresentation, fraud or deceit. Employees shall not claim any partnership or endorsement relationship with the Minneapolis Police or Fire Departments, the City of Minneapolis, or any other entity for which an explicit partnership or endorsement relationship does not exist. Employees shall make no statements regarding or referencing the death or potential death of a spouse, family, or household member.

I have read the conditions listed above. I agree with the conditions and understand that failure on our part, or on the part of my company or employees to adhere to these conditions, may be cause for future adverse license action, including the suspension, revocation, or denial of the renewal of the L039 50031 PINNACLE SECURITY LLC license. These conditions will be effective for the duration the license operates at these premises, unless otherwise amended by the City Council of Minneapolis.

Based upon the foregoing, this agreement is freely & voluntarily entered into in good faith:

Licensee

Signature

STEVE ZOLMAN  
Print Name

PRESIDENT  
Title

Date: 6-20-11

City of Minneapolis

By: Grant Wilson

GRANT WILSON  
Print Name

Dated: 6/22/11