City of Minneapolis

Fire Department
Rocco Forte'
Fire Chief

350 South 5th Street - Room 230
Minneapolis MN 55415-1387

Office (612) 673-2536
Fax 673-2828

October 20, 2004

Gary Warnberg
Minneapolis Procurement Division
Towle Building, Suite 552
330 2nd Ave South
Minneapolis, MN 55401-221

Dear Mr. Warnberg,

The City of Minneapolis only received one bid for official publication #6335 opened 10 AM CDST, October 6, 2004. This was the second bid opening after receiving only one bid for the original opening on September 9, 2004. The sole responsive bidder, Hackney Emergency Vehicles is the same bidder from the first bid opening scheduled. We received notification from two other potential bidders that they were not bidding due to their inability to be competitive. Clarey's Safety Equipment submitted a letter dated October 13, 2004 stating this position in regards to official publication #6335 and further stated that their cost to supply the specified apparatus would be $500,000.00. Clarey's in effect submitted a bid while declining to bid. This clearly indicates that Hackney's bid is responsible as well as being competitive. General Safety indicated the same position telephonically.

The Fire Department recommends that the bid be awarded to the responsive bidder Hackney Emergency Vehicles for the alternative proposed bid for the Spartan MFD Custom Cab Tractor and trailer for the cost of $402,579.00. Funding for this apparatus is from the 2003 Federal Homeland Security Equipment Grant Program. If you need further information or documentation, please contact me.

Sincerely,

Ulie Seal
Assistant Chief
cc: Nancy Przymus

"RE-BID FOR FIRE RESCUE TRAILER AND CAB" - Minneapolis Fire Department

	Offl. Publ. #6335 Bids opened 10 AM, CDST October 13 2004 Minneapolis MN	Wackney Emergency Vehicle
1a.	1 ea Commercial Cab Freightliner Model M2-112MD	350,274.00
1b.	1 ea Commercial Cab Spartan Custom 2 Door	N/B
1c.	1 ea Commercial Cab Sparatan Custom 4 Door	402,579.00
2.	Custom Collapse Rescue Trailer $/ea	253,044.00
3.	Locatoin of Repair and Service Facility	See Bid X
4.	Location of factory build out of trailer	washington NC
5.	Vendor agrees to an in- house warranty repair Y/N	yes
	Cash discount - % 20 days	N/A

We, the undersigned, hereby certify that the above bids were publicly opened and read aloud:

P. O'Brien for
FINANCE OFFICER

Jackie Hopkins
ASST. DIRECTOR, PURCHASING