



**Request for City Council Committee Action
From the Departments of Public Works and Procurement**

Date: June 20, 2006
To: Honorable Sandra Colvin Roy, Chair Transportation & Public Works Committee
Referral to: Honorable Paul Ostrow, Chair Ways & Means Committee
Subject: **Approval of Official Publication No. 6613 - Bids for a Water Blaster**

Recommendation:

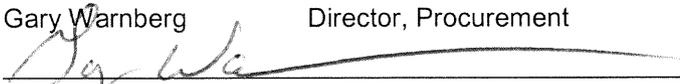
Acceptance of the low responsive bid of TEK Supply Ltd. in the amount of \$ 50,164.00 to furnish and deliver a water blaster, as follows:

1 each	Gardner Denver Water Blaster Model 108XDT	ea	\$ 55,164.00
Less Trade In	1988 Weatherford WBD 150S	less	- 5,000.00
		TOTAL	\$ 50,164.00

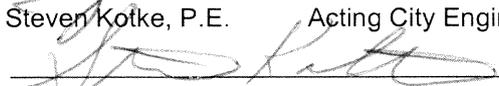
Terms are 1% cash discount for payment of invoices within 20 days. F.O.B.; Destination.

Contingent on approval of the Civil Rights Department.

Prepared by: Gary Warnberg Director, Procurement



Approved by: Steven Kotke, P.E. Acting City Engineer, Director of Public Works



Presenters: Steven Kotke, P.E. Acting City Engineer, Director of Public Works

Permanent Review Committee (PRC) Approved _____ Not Applicable XXX
Policy Review Group (PRG) Approved _____ Not Applicable XXX

Financial Impact (Check those that apply)

No financial impact - or - Action is within current department budget.
(If checked, go directly to Background/Supporting Information)

Action requires an appropriation increase to the Capital Budget

Action requires an appropriation increase to the Operating Budget

Action provides increased revenue for appropriation increase

Action requires use of contingency or reserves

Business Plan: Action is within the plan Action requires a change to plan

Request provided to department's Finance Department contact when provided to the Committee Coordinator

Community Impact

Neighborhood Notification: Not Applicable

City Goals: Maintain the physical infrastructure to ensure a healthy, vital and safe city

Comprehensive Plan: Not Applicable

Zoning Code: Not Applicable

Background/Supporting Information:

Tabulation of four (4) bids received on Official Publication No. 6613 for a Water Blaster is attached.

The apparent low bid did not meet specifications, please refer to the enclosed Staff Memo.

Attachments - Staff Recommendation
Tabulation Sheet

cc: D. Livermore
R. Nubbe

**EQUIPMENT
SERVICES**

**DEPARTMENT OF PUBLIC WORKS
1200 CURRIE AVE NORTH
MINNEAPOLIS , MINNESOTA**

DIVISION

To: Nancy Przymus

From: Dick Livermore

Date: 5-24-2006

Subject: O.P. # 6613 Water blaster bid

The low bidder NLB Corp. from Wixom ,Michigan is an unacceptable bidder for the following reasons:

Water blaster spec stated height of machine not to exceed 80 inches in height. Machine he bid is 85 inches high. Can't use his machine, since it won't go into a couple of ramps per the using dept. TOO HIGH.

Spec stated 150 inch trailer length for the water blaster, vendor bid 165 inch length trailer, again may not be able to turn unit in tight spots.

Spec stated stainless steel water storage tank for long term durability, he bid polypropylene tank which doesn't hold up to cold weather like stainless steel.

Spec asked for a stainless steel filter housing with replaceable filter, he bid plastic housing with a serviceable strainer, filter superior to strainer.

We asked for 3 sets of manuals, he bid 2 sets.

He provides **no warranty** , he said if we have a problem he will send replacement part but we have to do the work ourselves, no labor reimbursement.. Our spec asked for 2 year parts and labor warranty.

When talking to NCL you could tell he just bid unit without looking at spec and hoping he would get bid without meeting spec requirements.

ESD recommends we accept Tek Supply bid for the following reasons;

Tek Supply meets all bid specs.

His bid was next low bid with trade in.

\$55164 less 5000 trade in unit = \$50,164.

The trade in unit isn't worth anything to ESD or the using dept. because it has a blown engine and is just a pile of parts that were disassembled to see what was wrong with the pressure washer.

Tek Supply also included a more extensive repair parts inventory than anyone else, approx. 10 times as many parts as anyone else.

If you have any questions, please call me at 5766.

