



Request for City Council Committee Action from the Department of

Date: May 1, 2009

To: Don Samuels, Chair, Public Safety & Regulatory Services Cmt.

Referral to: Paul Ostrow, Chair, Ways & Means/Budget Cmt.

Subject: Contract Amendment with Mobile Health Services (dba Med Compass) for mobile health testing of Fire Department Employees

Recommendation: That the proper City officers be authorized to execute contract amendment #3 to Contract C-24949 to extend the contract through 12/31/2011 and increase the annual amount of the contract not to exceed \$73,545 annually.

Previous Directives:

- February 23, 2007 – Proper City officers be authorized to issue a Request for Proposals to provide Mobile Health Services for Fire personnel during the Fire Department’s annual “Health Fair” to be held during October, 2007, pending review and approval by the Permanent Review Committee.
- July 20, 2007 Accept low bid from Med-Compass to provide mandatory annual health testing for firefighters; and develop agreement for optional tests.

Department Information

Prepared by: Karen Lowery Wagner, Director of Finance & Logistics, MFD
Approved by: Alex Jackson, Chief, MFD
Presenters in Committee: Karen Lowery Wagner

Reviews

- Permanent Review Committee (PRC): Approval XX Date **April 9th, 2009**
- Civil Rights Approval Approval XX Date **April 28, 2009**
- Policy Review Group (PRG): Approval Date _____

Financial Impact

- No financial impact – costs will be contained within existing budget
- Action is within the Business Plan

Community Impact

- Neighborhood Notification
- City Goals
- Comprehensive Plan
- Zoning Code
- Other

Supporting Information

In 2007 the Minneapolis Fire Department issued an RFP for mobile health services to promote firefighter health and wellness. The services requested included testing to meet the Occupational Health and Safety Administration's (OSHA) requirements related to a hearing conservation program, respiratory protection program and emergency HAZMAT response. In addition, the MFD was seeking a vendor who would also perform annual physicals and optional medical testing to meet National Fire Protection Association (NFPA) recommendations.

Mobile Health Services, doing business as MED COMPASS, was awarded the contract in August of 2007 in the amount of \$70,000.00. The contract term was 9/1/2007 through 12/31/2007 with the option to extend the contract for two additional terms. The contract was extended for an additional term in March 2008 (to expire on 12/31/08) and again in October 2008 (to expire on 12/31/09). The term extensions also included renewing the annual contract amount of \$70,000.00.

During the life of this contract, MED COMPASS has been wonderful to work with. They have accommodated every optional testing change requested, to the extent they have conducted the necessary additional research required to justify the medical test or document its importance. Their price tier has remained low and competitive with others in the industry.

One of the issues the Fire Department has always faced in the past has been the inability to trend reports (e.g. hearing) from one year to the next in order to be able to discern if changes exist or there are worsening medical conditions that exist among our personnel. MED COMPASS has gone out of its way to locate and merge our firefighter's medical records or previous testing in order to facilitate trending test results. At the end of this testing and after physician review, the MED COMPASS staff and its occupational health physicians, have done an excellent job in reporting these results to our firefighters or in aggregate format to Fire Administration.

A request to extend this contract was taken before the Permanent Review Committee on April 9th and they approved the request. The Department of Civil Rights granted approval on April 28, 2009.