



**Request for City Council Committee Action
From the Departments of Public Works and Procurement**

Date: March 22nd, 2011
To: Honorable Sandra Colvin Roy, Chair Transportation & Public Works Committee
Referral to: Honorable Betsy Hodges, Chair Ways and Means Committee

Subject: Approval of Official Publication No. 7414 Bids for Potassium Permanganate

Recommendation:

Acceptance of the bid of Carus Corporation for an estimated annual expenditure of \$500,000.00 to furnish and deliver Potassium Permanganate to the Minneapolis Public Works Water Works Division for a twelve (12) month period, as follows:

Potassium Permanganate, free flowing grade, conforming to AWWA Standard B603 (latest version) NCR Water Chemical Codex and posses NSF60 Certification.

1. 44,000 pounds (approximately)	Full Loads	per pound	\$2.36
	Price per pound with shipping costs	per pound	\$2.40
2. 22,000 pounds (approximately)	Half Loads	per pound	\$2.41
	Price per pound with shipping costs	per pound	\$2.45

Bidder agrees to allow quantities to be increased up to 100% with no increase in price for one (1) year from date of purchase order.

Bidder offers to extend terms and conditions for one (1) year after one year contract is over at the sole option of the City of Minneapolis.

Terms are net-30 days with delivery 3 -5 days after receipt of purchase order.

F.O.B.: Fridley Softening Plant, 4300 Marshall Street NE, Minneapolis, MN 55421

This has been approved by the Civil Rights Department

Prepared by: Gary Warnberg Director, Purchasing

Approved by: Steven A. Kotke, P.E. Director, Public Works

<p>Financial Impact (Check those that apply)</p> <p><input type="checkbox"/> No financial impact - or - Action is within current department budget. (If checked, go directly to Background/Supporting Information)</p> <p><input type="checkbox"/> Action requires an appropriation increase to the Capital Budget</p> <p><input type="checkbox"/> Action requires an appropriation increase to the Operating Budget</p> <p><input type="checkbox"/> Action provides increased revenue for appropriation increase</p> <p><input type="checkbox"/> Action requires use of contingency or reserves</p> <p><input checked="" type="checkbox"/> Other financial impact (Explain): Action is within Budget</p> <p><input type="checkbox"/> Request provided to the Budget Office when provided to the Committee Coordinator</p>

Honorable Sandra Colvin Roy
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Background/Supporting Information:

Tabulation of one (1) bid received on Official Publication No. 7414 Bids for Potassium Permanganate.

Attachments - Staff Memo
Tabulation Sheet

cc: C. Catlin
J. Burns



Minneapolis
City of Lakes

**Department of
Public Works**
Steven A. Kolke, P.E.
City Engineer
Director

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Minneapolis MN 55415

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March 1, 2011

City of Minneapolis Purchasing Department
Attention: Cheryl Groettum
330 2nd Avenue South, Suite 552
Minneapolis, Minnesota 55401

Re: Recommendation to accept single bid for Potassium Permanganate from Carus Corporation. (OP #7414)

The PW / Water Division requests that Purchasing accept the single bid from Carus Corporation for potassium permanganate.

This product is available from very few manufacturers, and only one in the United States. Carus has been our supplier for many years and has always provided high quality products and delivery service.

The bid price of \$2.40 per pound is at the lower end of the range of prices seen in recent bids from other utilities and is much lower than prices of the material at other Twin Cities water plants using smaller quantities. The price is \$0.08 (3%) higher than our bid price last year.

We do not believe that re-bidding this contract will bring in any additional bidders.

Chris Catlin
Superintendent, Water Plant Operations
City of Minneapolis Water Works



