



**Request for City Council Committee Action  
From the Departments of Public Works and Procurement**

**Date:** July 13<sup>th</sup>, 2010  
**To:** Honorable Sandra Colvin Roy, Chair Transportation & Public Works Committee  
**Referral to:** Honorable Betsy Hodges, Chair Ways and Means Committee  
**Subject:** **Approval of Official Publication No. 7281 Bids for Street Light Poles and Fixtures**

**Recommendation:**

Acceptance of the low responsive bid of Viking Electric for an estimated expenditure of \$245,443.75 to furnish and deliver street light poles and fixtures to the City of Minneapolis Public Works Traffic Division, as follows:

1.	125 each	15' Ornamental Street Light Pole - Tapered	per each	\$993.95
7a.	100 each	Full Cutoff Acorn Lighting Fixture (alternate)	per each	\$606.00
8.	100 each	Lantern Street Light Fixture Full Cutoff	per each	\$606.00

Terms are net-30 days

F.O.B.: Destination

**This has been approved by the Civil Rights Department**

**The apparent low bids did not meet specifications. Please refer to the enclosed staff memo.**

**Prepared by:** Gary Warnberg Director, Purchasing

**Approved by:** Steven A. Kotke, P.E. Director, Public Works

**Financial Impact (Check those that apply)**

No financial impact - or - Action is within current department budget.  
(If checked, go directly to Background/Supporting Information)

Action requires an appropriation increase to the Capital Budget

Action requires an appropriation increase to the Operating Budget

Action provides increased revenue for appropriation increase

Action requires use of contingency or reserves

Other financial impact (Explain): Action is within Budget

Request provided to the Budget Office when provided to the Committee Coordinator

**Background/Supporting Information:**

Tabulation of seven (7) bids received on Official Publication No. 7281 Bids for Street Light Poles and Fixtures

Attachments - Staff Memo  
Tabulation Sheet

cc: B. Prince  
J. Wertjes  
J. Burns

## OP 7281 Bid Recommendation Letter

For item 1 on this bid, a quantity of 125 15' ornamental tapered streetlight poles, I recommend acceptance of the fourth lowest bid of Viking Electric at a unit price of \$993.95 with a grand total of \$124,243.75. The two lowest bidders, Power-Lite and Continental Pole & Light were non-responsive as they did not acknowledge the bid addendum and the third low bidder Carlo Lachmansingh Sales sample pole was not found to be a satisfactory equivalent to our specified pole.

Item 7 will not be issued as the standard acorn fixture will be supplanted by the full cutoff acorn fixture per city street lighting policy.

For item 7a, a quantity of 100 full cutoff acorn street light fixtures, I recommend acceptance of the second low bid Viking Electric at a unit price of \$606 apiece for a total of \$60,600. The low bidder Carlo Lachmansingh did not bid a pre-approved fixture and the sample submitted did not meet specifications as detailed elsewhere.

For item 8, a quantity of 100 full cutoff lantern style street light fixtures, I recommend acceptance of the second low bid Viking Electric at a unit price of \$606 apiece for a total of \$60,600. The low bidder Carlo Lachmansingh did not submit a pre-approved fixture and the sample submitted did not meet specifications as detailed elsewhere.

Bill Prince, P.E.  
City of Minneapolis Traffic & Parking Services

"BIDS FOR ORNAMENTAL STREET LIGHT POLES AND LIGHTING FIXTURES - P/W - Traffic

Official Publication #7281  
Bids opened 10 AM, CDST  
April 13<sup>th</sup>, 2010  
Minneapolis MN

1 Continental & Viking  
Pole: Light Elect.

3 Carlo  
Lachman  
Sales Inc

4 Graybar  
Elect.

5 Werner  
Elect.

6 Globe Elect.  
Comp Inc

7 Power-Lite  
Inc. Inc

Light Poles:

1	125 ea 15' Ornamental Street Light Pole-Tapered	\$/ea	885.-	993.95	890.-	996.90	1,003.95	1,003.99	495.-
2	2 ea 30' Millerbernd aluminum finish pole-Marq-Twins	\$/ea	—	1,403.-	—	1,296.-	—	—	—
3	2 ea 30' Millerbernd pole UPS Brown finish-Marq-Twins	\$/ea	—	1,403.-	—	1,296.-	—	—	—
4	2 ea 20' Hadco Pole Gardco NP aluminum finish-Marq-Twins	\$/ea	—	1,739.-	—	—	1,395.- <sup>+750.</sup>	—	—
5	2 ea 20' Hadco Pole UPS brown finish-Marq-Twins	\$/ea	—	1,739.-	—	—	1,395.- <sup>+750.</sup>	—	—
6	50 ea Pole Transformer base per City DWG B3721	\$/ea	—	648.50	—	609.-	—	—	590.-

Lighting Fixtures:

7	100 ea Acorn street lighting fixture	\$/ea	671.-	606.-	545.-	607.90	622.90	611.99	—
7a	100 ea Full Acorn cutoff lighting fixture (alternate)	\$/ea	697.-	606.-	590.-	607.90	622.90	611.99	—
8	100 ea Lantern Street lighting fixture full cutoff	\$/ea	—	606.-	550.-	607.90	622.90	—	—
	Bidder agrees qty's may be increased up to 100%	Y/N	Yes	No	Yes	Yes	Yes	Yes	Yes

We, the undersigned, hereby certify that the above bids were publicly opened and read aloud:

*Heidi Sand*

*David M. Hansen*

FOR THE: FINANCE OFFICER

ASST. DIRECTOR, PURCHASING