



**Request for City Council Committee Action
From the Department of Public Works and Procurement**

Date: March 1, 2005
To: Honorable Sandra Colvin Roy, Chair Transportation & Public Works Committee
Referral to: Honorable Barb Johnson, Chair Ways & Means Committee
Subject: **Approval of Official Publication No. 6379 - Bids for Crane Carrier Vehicles OEM Parts and Service**

Recommendation:

Acceptance of the low responsive bidder of Midwest Diesel Service, Inc. for an estimated annual expenditure of \$ 125,000.00 to furnish and deliver OEM Crane Carrier parts and service as needed through February 28, 2006, as follows:

1. Parts - Genuine Crane Carrier Truck Parts at Price Book No. January 1, 2005 dated January 1, 2005 Less 20% discount from List Price.
(Prices subject to corresponding increase or decrease in manufacturer's price.
2. Hourly Rate \$ 88.50
Labor rate subject to changes based on new labor contract.
3. No Charge for transport for pickup and delivery of operable vehicles (City will tow inoperable vehicles).
4. Vendor offers to extend above terms and conditions for an additional 12 months at the sole option of the City of Minneapolis.

Terms are net 30 days. F.O.B.: Destination.

Contingent on approval of the Civil Rights Department.

Prepared by: Gary Warnberg Director, Procurement

Approved by: Klara A. Fabry, P.E. City Engineer, Director of Public Works

Presenters: Susan Young Director Solid Waste and Recycling Services

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|---|
| <p>Financial Impact (Check those that apply)</p> <p><input type="checkbox"/> No financial impact - or - Action is within current department budget. (If checked, go directly to Background/Supporting Information)</p> <p><input type="checkbox"/> Action requires an appropriation increase to the Capital Budget</p> <p><input type="checkbox"/> Action requires an appropriation increase to the Operating Budget</p> <p><input type="checkbox"/> Action provides increased revenue for appropriation increase</p> <p><input type="checkbox"/> Action requires use of contingency or reserves</p> <p><input checked="" type="checkbox"/> Other financial impact (Explain): Action is within Budget</p> <p><input type="checkbox"/> Request provided to the Budget Office when provided to the Committee Coordinator</p> |
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Background/Supporting Information:

Tabulation of one (1) bid received on Official Publication No. 6379 for Crane Carrier Vehicles OEM Parts and Service is attached.

Please refer to the enclosed Staff Memo.

Attachments - Staff Recommendation
Tabulation Sheet

cc: S. Young
R. Schoumaker
R. Nubbe

Department of Public Works
Division of Solid Waste & Recycling

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To: Gary Warnberg
CC: Nancy Przymus
Date: 2-9-05
Subject: Official Publication # 6379 Crane Carrier Corporation OEM Parts & Labor

Midwest Diesel was the only bidder for official publication #6379. Midwest Diesel is the only Crane Carrier Corporation OEM Truck Dealership in this area. The nearest dealer other than Midwest is Cumberland Servicenter located in Arlington Heights Illinois.

The Solid Waste & Recycling Services purchases Crane Carrier Trucks for the purpose of picking up solid waste, recycling materials, white goods (stoves, refrigerators, air conditioners), yard waste and other miscellaneous items. We currently have 61 Crane Carrier Trucks.

Due to the nature of the job, a driver or laborer may get in and out of the vehicle 400 times a day. Because of this we utilize a low entry style cab to minimize physical strain, fatigue and injuries associated with most normal cab designs. Along with the physical and safety aspects the low entry cabs provide a cost savings due to the amount of time required getting in and out of the truck. Crane Carrier has been the successful low entry cab/chassis bidder.

Listed below are the shop rates of truck dealers in the local area. Along with the lower shop rate, Midwest Diesel also provides vehicle transportation from 2710 N. Pacific to their shop at no additional cost. The service and turn around time for repairs at Midwest is better than average.

| | | |
|---|-----------|--------------|
| Boyer Ford Trucks 2425 Broadway N.E. Mpls. MN Mike Grahl | SHOP RATE | \$105.00 hr |
| Allstate Peterbilt Utility 558 Vilaume Ave So. St. Paul MN Greg | SHOP RATE | \$95.00 hr. |
| Rihm Kenworth Trucks 2108 University Ave St. Paul MN Larry | SHOP RATE | \$ 95.00 hr. |
| I-State Truck Center 2845 Long LK Rd. Roseville MN Jim Winegard | SHOP RATE | \$92.00 hr. |
| Astleford International 3000 N.E. Broadway Mpls. MN Charley Hart | SHOP RATE | \$92.00 hr. |
| Midwest Diesel 8284 West 35W Service Drive Mpls. MN Jerry Reider | SHOP RATE | \$ 88.50 |

Thank you,

Richard W. Schoumaker

"BIDS FOR CRANE CARRIER VEHICLES - OEM PARTS AND SERVICE" - P/W Solid Waste

Offl. Publ. #6379
 Bids opened 10 AM, CST
 January 19, 2004
 Minneapolis MN

*Midwest
 Diesel
 Service
 Inc.*

Parts - Genuine Crane
 Carrier Price Book No.

*January
 1st 2005*

Dated

1-1-05

Less %

*20
 Dist
 Price*

from - column

Prices subject to increase/
 decrease in mfg's price

yes

2. Hourly Rate \$

88.50

3. Transport for pickup and
 delivery \$

0

4. Bidder agrees to extend for
 12 months Y/N

add'l

yes

For an add'l 24 months
 Y/N

no

5. Cash discount - % 20 days

0

F.O.B.

*Blaine
 MN*

We, the undersigned, hereby certify that the above bids were publicly opened and read aloud:

P. O'Brien
 FINANCE OFFICER

David M. Yano
 ASST. DIRECTOR, PURCHASING