



## Request for City Council Committee Action from the Department of BIS

Date January 20, 2010

To: The Honorable Betsy Hodges, Chair, Ways and Means Committee

Subject: Acceptance of Pro-Tec Design's Proposal for the Port Security Camera System RFP through an Office of Justice Program grant.

**Recommendation:** A) Authorize proper City officials to execute a contract with Pro-Tec Design for the buildout of the Port Security at a cost of \$950,000.

B) Authorize proper City officials to execute said contract with a three-year term and two additional one-year options to renew with a not-to-exceed amount of \$2,500,000 to encompass replacement and/or future expansion of the City's public safety cameras.

Prepared by Robert Arko, Contract Administrator, 673-3984

Submitted by Lynn Willenbring \_\_\_\_\_, 673-2927  
Chief Information Officer

Approved by Steven Bosacker \_\_\_\_\_  
City Coordinator

Presenter in Committee Lynn Willenbring

Policy Review Group  Not Applicable

Permanent Review Committee (PRC)  Approval

**Prior Related Directives:**

-December 21, 2007 Council adopted and the Mayor approved the authorization for City officials to issue a Request for Proposals to enhance security systems along the Mississippi River corridor.

**Financial Impact:** No financial impact to BIS. The initial build-out of the security system shall be funded from the Office of Justice Program Grant

(2007-GB-T7-0206). Additional systems shall be funded by customer departments as necessary.

**Financial Impact** (Check those that apply)

- No financial impact (If checked, go directly to Background/Supporting Information
- Action requires an appropriation increase to the \_\_\_Capital Budget or \_\_\_Operating Budget
- Action provides increased revenue for appropriation increase
- Action requires use of contingency or reserves
- Business Plan: Action is within the plan
- Other financial impact (Explain):
- Request provided to department's finance contact prior to the Committee Coordinator

**Background/Supporting Information**

The City recognized the need to enhance security and real-time situational awareness along the Mississippi River corridor. The Minneapolis Police Department and other City offices will monitor bridge, riverfront, critical infrastructure and river events and activities.

BIS issued an RFP to procure, install and maintain the necessary hardware and software for the security camera system. Eight proposals were received on March 21, 2008. The proposals were reviewed by an evaluation team according to the criteria contained in the RFP. Based upon the proposals, Pro-Tec Design, A+ Systems, and Avrio Group were selected to demonstrate their camera system's functionality.

Based upon the proposals and demonstrations, Pro-Tec Design had the solution that best met the stated requirements. Pro-Tec's open architecture solution provides the City with an enterprise camera system as it allows the migration of other existing City camera systems into its software. As a result, BIS requests that the proper City officials be authorized to execute a contract with Pro-Tec Design for an estimated cost of \$2,500,000 over a three-year term with two additional one-year options to renew. The contract will be structured in such a way that the City will only be obligated to pay for the system along the Mississippi River corridor. The not-to-exceed amount of \$2,500,000 allows for additional systems to be added to the environment as well as replacement cameras. It will be the customer department's responsibility to secure funding for any additions to the system and the on-going warranty services.

Funding for the initial build-out of the camera system provided by Pro-Tec Design along the Mississippi corridor and one year of warranty service has been obtained from the Office of Justice Program Grant (2007-GB-T7-0206). This initial build-out is \$950,000. Warranty services past the first year will be funded by emergency preparedness.