



**Request for City Council Committee Action  
From the Departments of BIS and Procurement**

**Date:** February 27, 2009  
**To:** Honorable Paul Ostrow, Chair Ways & Means Committee

**Subject:** Approval of Official Publication No. 6874 Bids for Mobile Data Computers

**Recommendation:**

Acceptance of the low responsive bid of Hubb Systems, LLC d/b/a Data 911 for an estimated annual expenditure of \$400,000.00 to furnish, deliver and install Mobile Data Computers for 36 months, as follows.

1.	220 each	Mobile Data Computers	per each	\$5,293.50
2.	1 each	Training for Maintaining Computers	per session	\$1,500.00
3.	1 each	Training for Installing Computers	per session	\$ Included
4.	1 each	Training for installing Vehicle Mounts	per session	\$ Included
5.	220 each	Vehicle Mounts	per vehicle	\$ 298.00
6.	25 each	Installation of Computer and Mounts (labor)	per vehicle	\$ 400.00
7.		Maintenance Service during warranty - 3 days	per year - per vehicle	\$ Included
7a.		Maintenance Service during warranty - 7 days	per year - per vehicle	\$ Included
8.		Maintenance Service after warranty - 3 days	per year - per vehicle	\$ 300.00
8a.		Maintenance Service after warranty - 7 days	per year - per vehicle	\$ 300.00

Bidder offers to extend terms and conditions for one (1) additional 12 month period at the sole option of the City of Minneapolis.

Bidder offers to extend terms and conditions for an additional 24 month period at the sole option of the City of Minneapolis.

Terms are net-30 days

F.O.B.: City of Minneapolis Radio Shop

Approved by the Civil Rights Department.

Prepared by: Gary Warnberg *Asst.* Director Purchasing

*[Signature]*

Approved by: Lynn Willenbring. Director of BIS

*[Signature]*

**Financial Impact (Check those that apply)**

No financial impact - or - Action is within current department budget.  
(If checked, go directly to Background/Supporting Information)

Action requires an appropriation increase to the Capital Budget

Action requires an appropriation increase to the Operating Budget

Action provides increased revenue for appropriation increase

Action requires use of contingency or reserves

Other financial impact (Explain): Action is within Budget

Request provided to the Budget Office when provided to the Committee Coordinator

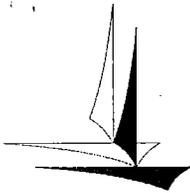
**Background/Supporting Information:**

Tabulation of Five (5) bids received on Official Publication No. 6874 for Mobile Data Computers

The apparent low bids **did not** meet the required specifications, please refer to the enclosed staff memo.

Attachments - Staff Recommendation  
Tabulation Sheet

cc: B. Arko  
L. Willenbring  
J. Burns



**Minneapolis**  
City of Lakes

**Business  
Information Services**  
Lynn Willenbring  
Chief Information Officer

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David Ybarra  
Purchasing Department

Re: Awarding Official Publication # 6874

David,  
BIS is recommending that Official Publication # 6874 "Bids for Mobile Data Computers" be awarded to Hubb Systems, LLC dba Data911. Data911 was the third lowest bidder; the first two lowest bidders did not meet the bid's specifications.

Brite Computers was the lowest bid response. Brite Computers was eliminated from consideration due to their bid response not complying with the bid's specifications as follows:

- Did not have a capacitive touch screen
- Did not meet the bid's temperature requirements
- Did not meet the mounting requirements of the bid

Insight Public Sector was the second lowest bid response. Insight Public Sector was eliminated from consideration due to their bid response not complying with the bid's specifications as follows:

- Did not have a capacitive touch screen
- Did not meet the bid's temperature requirements
- Did not meet the mounting requirements of the bid

Regards,

Bob Arko  
Business Information Services

Offl. Publ. #6874  
 Bids opened 10 AM, CST  
 December 6, 2007  
 Minneapolis MN

"BIDS FOR MOBILE DATA COMPUTERS" - BIS

1.	220 ea Mobile Data Computers	\$/ea	5,293.50	2,410.00*	5,293.50	5,912.80	4,908.00			
2.	1 ea Training for Maintaining Computers	\$	1,500.00	encl	1,500.00	N/A	310.00			
3.	1 ea Training for Installing Computers	\$	encl	encl	encl	250.00	310.00			
4.	1 ea Training for Installing Vehicle Mounts	\$	encl	200.00	"	250.00	310.00			
5.	220 ea Vehicle Mounts	\$/ea	298.00	925.00	430.00	230.00 Ford 639.40 Num	440.00			
6.	25 ea Installation of Computers and Mounts	\$/ea	400.00	200.00	500.00	800.00	310.00			
7.	Maintenance Service during Warranty - 3 day	\$	encl	encl	See Bid	92.00	0			
7a.	Maintenance Service during Warranty - 7 days	\$	encl	encl	"	0	0			
8.	Maintenance Service after Warranty - 3 days	\$	302.00	230.00	384.00	650.00				
8a.	Maintenance Service after Warranty - 7 days	\$	302.00	encl	"	650.00				
	Bidder offers to extend for add'l 12 months	Y/N	yes	yes	yes	yes	yes			
	For a. additional 24 months	Y/N	yes	yes	yes	yes	yes			
	Cash discount - % 20 days		0	1	—	0	0			

*Health Systems*  
*Brite Computers*  
*Hand Enterprises*  
*Motorola*  
*Bright Health Systems*

We, the undersigned, hereby certify that the above bids were publicly opened and read aloud:

*P. D. Bauer*  
 FINANCE OFFICER

*Charles Beale*  
 ASST. DIRECTOR, PURCHASING