



**Request for City Council Committee Action  
From the Departments of Public Works and Procurement**

**Date:** November 21, 2006  
**To:** Honorable Sandra Colvin Roy, Chair Transportation & Public Works Committee  
**Referral to:** Honorable Paul Ostrow, Chair Ways & Means Committee

**Subject: Approval of Official Publication No. 6676 - Bids for Allen Bradley Electronic Items**

**Recommendation:**

Acceptance of the bid of Werner Electric Supply for an estimated annual expenditure of \$ 100,000.00 to furnish and deliver Allen Bradley electronic items as needed through September 30, 2007, as follows:

Catalog Name Allen Bradley Price List # AC16 PL0016 ENP Dated August 27, 2006

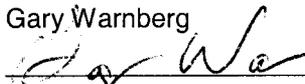
<u>Discount Schedule</u>	<u>Description</u>	<u>Multiplier</u>	<u>Discount off List Price</u>
CP	Computer Products, components and modem kits	.88	12%
CX	ControlLogix System, CompactLogix and Compact I/O	.65	35%
DI	Distributed I/O Families	.65	35%
MC	Micro Controllers and Associated Components	.75	25%
OI	Operator Interface Products	.854	14.6%
PC	Programmable Controllers (PLC-5) and Associated I/O	.68	32%
PG	Rockwell Software Programming, Communications and Legacy Software Products	.88	12%
SA	Rockwell Software Advanced and Visualization Software	.775	22.5%
A1-A5	All Control Apparatus not listed under other schedules	.66	34%
T1	Terminal Blocks and Circuit Protection	.66	34%
W3	General Purpose Relays	.66	34%
W4	SMC and SSC Motor Controllers	.66	34%
W9	IEC Power Products, MSC, Accessories	.52	48%

Vendor offers to extend established pricing for an additional 12 months after September 30, 2007 at the sole option of the City of Minneapolis.

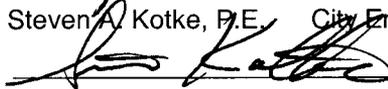
Terms are net 30 days. F.O.B.: Destination.

Contingent on approval of the Civil Rights Department.

**Prepared by:** Gary Warnberg, Director, Procurement

  
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**Approved by:** Steven A. Kotke, P.E., City Engineer, Director of Public Works

  
\_\_\_\_\_

**Presenters:** Shahin Rezina, Director of Water Treatment and Distribution Services

Permanent Review Committee (PRC)                      Approved \_\_\_\_\_      Not Applicable \_\_\_XXX\_\_\_  
 Policy Review Group (PRG)                                  Approved \_\_\_\_\_      Not Applicable \_\_\_XXX\_\_\_

**Financial Impact** (Check those that apply)

No financial impact - or - Action is within current department budget.  
(If checked, go directly to Background/Supporting Information)

Action requires an appropriation increase to the Capital Budget

Action requires an appropriation increase to the Operating Budget

Action provides increased revenue for appropriation increase

Action requires use of contingency or reserves

Business Plan:  Action is within the plan  Action requires a change to plan

Request provided to department's Finance Department contact when provided to the Committee Coordinator

**Community Impact**

Neighborhood Notification: Not Applicable

City Goals: City's infrastructure will be well maintained

Comprehensive Plan: Not Applicable

Zoning Code: Not Applicable

**Background/Supporting Information:**

Tabulation of one (1) bids received on Official Publication No. 6676 for Allen Bradley Electronic Items is attached.

Please refer to the enclosed Staff Memo for additional information.

Attachments - Staff Recommendation  
Tabulation Sheet

cc: S. Rezina  
R. Richardson  
M. Taylor/R. Nubbe



**Department of  
Public Works**

Steven A. Kotke, P.E.  
City Engineer  
Director

350 South 5th Street - Room 203  
Minneapolis MN 55415

Office 612 673-2352  
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TTY 612 673-2157

October 26, 2006

TO: Connie Beck  
City of Minneapolis  
Purchasing Department

RE: Allan/Bradley Price Agreement

We wish to accept the single bidder price for Allen/Bradley electrical products. There are only two vendors in our region who carry the Allen/Bradley electrical products used in the Water Department SCADA project to automate and monitor crucial treatment processes. Werner Electric Co. has consistently succeeded with the bidding process in the past over United Electric to the point where United has simply stopped responding to requests for bids on these products. Werner has provided excellent customer service and technical support to the City during the last several Price Agreements we've had for A/B products, and since we feel all parties have complied with the letter and spirit of the competitive bidding process, we are confident in this decision.

**Roy K Richardson**  
Supervisor, Distribution Center  
City of Minneapolis  
Water Department Maintenance  
Office: 612-661-4938  
Office: 612-661-4940  
Fax: 612-661-4997



"BIDS FOR ALLEN BRADLEY ELECTRONIC ITEMS" - P/W Water Department

Offl. Publ. #6676  
 Bids opened 10 AM, CDST  
 September 28, 2006  
 Minneapolis MN

*Werner  
 Electric  
 Supply*

Catalog Name

*Allen Bradley  
 Price List*

Number

*AC10PL00  
 16 ENP*

Dated

*8-27-06*

CP Computer Products

Discount off List Price %

*12*

CX ControlLogix System

Discount off List Price %

*35*

DI Distributed I/O Families

Discount off List Price %

*35*

MC Micro Controllers & Associated

Discount off List Price %

*25*

OI Operator Interface Products

Discount off List Price %

*14.6*

PC Programmable Controllers

Discount off List Price %

*32*

PG Rockwell Software Programming

Discount off List Price %

*12*

SA Rockwell Software Advanced

Discount off List Price %

*22.5*

A1-5 All Control Apparatus

Discount off List Price %

*34*

T1 Terminal Blocks & Circuit Protection

Discount off List Price %

*34*

W3 General Purpose Relays

Discount off List Price %

*34*

W4 SMC and SSC Motor Controllers

Discount off List Price %

*34*

W9 IEC Power Products

Discount off List Price %

*48*

Bidder offers to extend  
 for add'l 12 months Y/N

*yes*

Cash discount - % 20 days

*0*

We, the undersigned, hereby certify that the above bids were publicly opened and read aloud:

*P. O. Buer*

FINANCE OFFICER

*[Signature]*

ASST. DIRECTOR, PURCHASING