



**Request for City Council Committee Action
From the Departments of Public Works and Procurement**

Date: January 19, 2010
To: Honorable Sandra Colvin Roy, Chair Transportation & Public Works Committee
Referral to: Honorable Betsy Hodges, Chair Ways and Means Committee

Subject: Approval of Official Publication No. 7204 Bids for 2010 Aerial Platform Truck, 29 Foot

Recommendation:

Acceptance of the low bid meeting the specifications of Thane Hawkins Polar Chevrolet, Inc. in the amount of \$69,531.00 to furnish and deliver a 2010, Chevrolet Silverado cab and chassis, 29 foot aerial platform truck to the City of Minneapolis Public Works Department.

The bids from Perkins, Inc. and Altec Industries, Inc. **do not comply** with the bid specifications and are not recommended for the award. Please refer to attached staff memo.

Terms are net-30 days. F.O.B.: Destination

This has been approved by the Civil Rights Department

Prepared by: Gary Warnberg Director, Purchasing

Approved by: Steven A. Kotke, P.E. Director, Public Works

Presenters: John Scharffbillig Director, Fleet Services

Financial Impact (Check those that apply)

- No financial impact - or - Action is within current department budget.
(If checked, go directly to Background/Supporting Information)
- Action requires an appropriation increase to the Capital Budget
- Action requires an appropriation increase to the Operating Budget
- Action provides increased revenue for appropriation increase
- Action requires use of contingency or reserves
- Other financial impact (Explain): Action is within Budget
- Request provided to the Budget Office when provided to the Committee Coordinator

Background/Supporting Information:

Tabulation of five (5) bids received on Official Publication No. 7204 Bids for 2010 Aerial Platform Truck, 29 foot.

Attachments - Staff Memo
Tabulation Sheet

cc: J. Scharffbillig
A. Thunberg
J. Burns

CITY OF MINNEAPOLIS DEPARTMENT OF PUBLIC WORKS
FLEET SERVICES DIVISION
1200 CURRIE AVE NORTH
MINNEAPOLIS, MN. 55403-1234

John Scharffbillig
Director, Fleet Services Division

November 24, 2009

Gary Warnberg
Director, Procurement Division
Finance Department

Dear Gary,

Fleet Service Division has reviewed the five bids for the 2010 29' Aerial platform truck, O.P. # 7204. Of the five bids submitted, only two met all bid specifications, Thane Hawkins Polar Chevrolet for \$69,531 and ABM Equipment Co. for \$70,379.

Thane Hawkins was the lower of the two. Our recommendation is to accept Thane Hawkins Polar Chevrolet bid of \$69,531.

Perkins Inc. bid was low bid at \$62,471 however it did not meet the specifications of the bid.

- They bid a 2009 chassis and we specified a 2010 chassis. The 2010 model year is important so that we get the latest diesel emissions available.

Altec was the next lower bidder that did not meet specifications at \$63,100.

- They bid an Altec model AT200A in lieu of a Versa-lift model TEL29N as in the specifications.
- The specifications have a Versalift with heavy-duty aluminum inner boom, the Altec is all steel construction.
- Specs call for a 78.5" wide utility body; they are providing an 82.75" body. The narrower body is required to allow operation in the tight areas in which this unit will be used.
- The specifications have an integral hydraulic reservoir; Altec is providing a bed-mounted reservoir, which takes up more space.
- The specifications have an Opticom traffic signal pre-empt device, they are providing a 51" directional light bar; these are two totally different lights. The pre-empt device will change the traffic lights from red to green; they need this to test the emergency operation of signals. The directional light bar is mounted on the rear and flashes patterns to direct traffic.

The fifth bid from Dueco Inc. for \$78,088 based on cost, was not considered.

The above variances support the reason that we should not accept the low bids for this equipment and go with the vendor that meets all of the City specifications, which is the best value for the City of Minneapolis.

Thank you,
John Scharffbillig, Fleet Services Director

"BIDS FOR 2010 AERIAL PLATFORM TRUCK, 29 FOOT" - P/W - Fleet Services

Official Publication #7204
Bids opened 10 AM, CDST
October 14, 2009
Minneapolis MN

ALTEC Industries *Quaco Inc.* *Perkins Inc.* *Shane Hampton Pole* *ALBM Equipment*

1 each - 29' Aerial Platform Truck

\$/ea 63,100. 78,088. 62,471. 69,531. 70,379.

Make/Model

ALTEC TEREX NEW 2009 GMC 2010 CAEU SILVERADO 2010 GMC SIERRA

Number of calendar days after receipt of PO

180 210-240 120-150 180 120-150

We, the undersigned, hereby certify that the above bids were publicly opened and read aloud:

Daniel L Ballentine
FOR THE: FINANCE OFFICER

David M. Glavin
ASST. DIRECTOR, PURCHASING