



**Request for City Council Committee Action  
From the Department of Public Works and Procurement**

**Date:** March 22<sup>nd</sup>, 2011  
**To:** Honorable Sandra Colvin Roy, Chair Transportation & Public Works Committee  
**Referral to:** Honorable Betsy Hodges, Chair Ways & Means Committee

**Subject: Approval of Official Publication No. 7417 Bids for Ready Mix Concrete and Equipment**

**Recommendation:**

Acceptance of the low bid of Cemstone Products Company for an estimated annual expenditure of \$1,117,314.00 to furnish and deliver Ready Mix Concrete and Equipment as needed to the Public Works Department from April 1<sup>st</sup>, 2011 through March 31<sup>st</sup>, 2012, per the attached pricing schedule.

**Prices firm through March 31<sup>st</sup>, 2012**

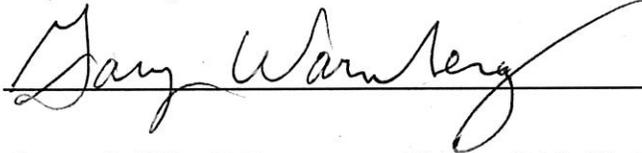
Vendor agrees to increase quantities up to 100% at bid prices for contract period.

Delivery 1 day after each request                      F.O.B.: Destination as specified

Further recommend proper Officers be authorized and directed to execute a contract for this service, all in accordance with our specifications.

**This has been approved by the Civil Rights Department.**

**Prepared by:** Gary Warnberg                      Director, Purchasing

  
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**Approved by:** Steven A. Kotke, P.E.                      Director, Public Works

  
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**Financial Impact** (Check those that apply)

No financial impact - or - Action is within current department budget.  
(If checked, go directly to Background/Supporting Information)

Action requires an appropriation increase to the Capital Budget

Action requires an appropriation increase to the Operating Budget

Action provides increased revenue for appropriation increase

Action requires use of contingency or reserves

Other financial impact (Explain): Action is within Budget

Request provided to the Budget Office when provided to the Committee Coordinator

**Background/Supporting Information:**

Tabulation of three (3) bids received on Official Publication No. 7417 for Ready Mix Concrete and Equipment

Attachments - Bid Abstract  
Tabulation Sheet

cc: S. Malmberg  
J. Burns

Official Publ. # 7417  
 Bids Opened 10 AM, CST  
 February 24th, 2011

**READY MIX CONCRETE  
 Bid Form**

Purchasing Department  
 330 Second Avenue South - Suite 552  
 Minneapolis, MN 55401

My/Our bid to produce and deliver Ready Mixed Concrete as needed for various City of Minneapolis departments and boards from April 1, 2011 through March 31, 2012, all in accordance with your specifications, is as follows:

Company Name

Cemstone Products Company

Date

February 24, 2011

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All quantities are estimated. **Do Not Include Sales Tax in your bid prices.**  
**BID "ALL OR NONE" ON THIS BID FORM.**

Proposal Line	Bid Item	Design Strength (PSI)	Estimated Quantity	Unit	Unit Price	Total Cost
1	3A42 - FA	3900 / Flyash	5050	CY	\$ 83.00	\$ 419,150.00
2	3A42 - HE	3900 / High Early	2000	CY	\$ 92.00	\$ 184,000.00
3	3A22 - FA	3900 / Flyash	1200	CY	\$ 80.00	\$ 96,000.00
4	3Y43 -FA	4300 / Flyash	500	CY	\$ 83.50	\$ 41,750.00
5	1A43 - FA	4500 / Flyash	50	CY	\$ 90.00	
6	GROUT MIX	500 / Grout mix pump delivery	900	CY	\$ 85.00	
7	GROUT MIX	500 / Grout mix chute delivery	100	CY	\$ 85.00	
8	EXPOSED AGGREGATE SPECIAL	3900 / Exposed Agg	100	CY	\$ 102.00	
9	MnDOT Spec 2520	75-400 /Controlled low strength with sand	100	CY	\$ 85.00	
10	3X37	4700 / Thin overlay	100	CY	\$ 105.00	
11	3U28	5600 / Thin patch, bridge deck, ramps	80	CY	\$ 110.00	
12	FLOWABLE FILL	100 / Flowable fill pump delivery	250	CY	\$ 85.00	
13	FLOWABLE FILL	100 / Flowable fill chute delivery	150	CY	\$ 85.00	
14	NEAT PIPE FILL	Pile fill, neat cement mix	150	CY	\$ 162.00	
15	POROUS CONCRETE	Pervious pavement for pavement & sidewalk	150	CY	\$ 150.00	
16	FLOWCRETE - LIGHT WEIGHT, LOW STRENGTH FLOWABLE	100 / Rheocell Foam	200	CY	\$ 85.00	
17	Novomesh 950	Fiber Mesh	50	5# Bag	\$ 35.00	
					<b>TOTAL AMOUNT (ITEMS 1-4)</b>	<b>\$ 740,900.00</b>

THE LOW BID WILL BE DETERMINED BASED ON THE SUMMATION OF TOTAL COST FOR ITEMS 1-4

**READY MIX CONCRETE  
 Bid Form**

Company Name

Cemstone Products Company

**Additional surcharges that will be applied when applicable**

32a	Adding non-chloride accelerator 1/4%, 1/2%, 1%	OZ	\$ 0.15	\$ 0.15	\$ 0.15
32b	Adding calcium chloride accelerator 1/4%, 1/2%,	OZ	\$ 0.10	\$ 0.10	
32c	Adding Retarder	OZ	\$ 0.15		
32d	Adding water reducing agents	OZ	\$ 0.20		
32e	Adding high range water reducer (plasticizers)	OZ	\$ 0.35		
32f	Cost per cubic yard for no fly ash	CY	\$ 6.00		
32g	Winter service/heating service	CY	\$ 9.00		
32h	Charge for excess unloading time, in excess of 15 minutes	HOUR	\$ 120.00		
32i	Charge for minimum delivery (short load charges) less than 3 yards	EACH	\$ 115.00		
32j	Overtime charge	HOUR	\$ 100.00		
32k	Saturday delivery (seasonal availability)	CY	\$ 7.50		
32l	Premium cost for Sunday delivery in addition to above CY unit prices (+ \$500 per hour plant time)	CY	\$ 15.00		
32m	Premium cost for Holiday delivery changes in addition to above CY unit prices	CY	\$ 22.50		
32n	Premium cost for emergency delivery (24 hours) in addition to above CY unit prices (+ \$600 per hour plant time)	CY	\$ 7.50		
32o	Premium cost per cubic yard for pigment in addition to above CY unit prices	CY	\$ 70.00		

**Minimum delivery charge schedule is to be attached with this bid.  
 Prices firm through March 31, 2012**

Bidder offers to extend prices and terms for 0 additional years after March 31, 2012 at the sole option of the City of Minneapolis

Normal days and hours of operation are: 7 am - 4 pm Monday - Friday

Vendor agrees to increase quantities up to 100% at bid prices for contract period: Yes  No

Successful bidder will be required to enter into a formal contract and provide a Performance Bond and Payment Bond in the full amount of the contract.

Delivery 1 days after each request

F.O.B.: Destination as specified

Acknowledge Addenda 0

24 Hour Emergency Contact Name: John Dickey

24 Hour Emergency Contact Number: (612) 817-8737

Official Publ. # 7417  
 Bids Opened 10 AM, CST  
 February 24th, 2011

**READY MIX EQUIPMENT  
 Bid Form**

Purchasing Department  
 330 Second Avenue South - Suite 552  
 Minneapolis, MN 55401

My/Our bid to produce and deliver Ready Mixed Concrete as needed for various City of Minneapolis departments and boards from April 1, 2011 through March 31, 2012, all in accordance with your specifications, is as follows:

Company Name

Cemstone Products Company

Date

February 24, 2010

All quantities are estimated. **Do Not Include Sales Tax in your bid prices.**  
**BID "ALL OR NONE" ON THIS BID FORM.**

Proposal Line	Bid Item	Design Strength (PSI)	Estimated Quantity	Unit	Unit Price	Estimated Quantity	Unit	Unit Price	Total Cost
1	LINE PUMP LOW VOLUME (<20yds per hour)	Grout pump	450	CY	\$ 2.90	100	HOUR	\$ 105.00	\$ 11,805.00
2	LINE PUMP LOW VOLUME (<20yds per hour)	Overnight & Saturday Premium Charge					HOUR	\$ 135.00	
3	LINE PUMP HIGH VOLUME (>20yds per hour)	Grout pump for larger rehab projects	450	CY	\$ 2.90	40	HOUR	\$ 105.00	\$ 5,505.00
4	LINE PUMP HIGH VOLUME (>20yds per hour)	Overnight & Saturday Premium Charge					HOUR	\$ 135.00	
5	SMALL BOOM PUMP (20-29 meters)	Concrete pump	250	CY	\$ 2.90	60	HOUR	\$ 125.00	\$ 8,225.00
6	MEDIUM BOOM PUMP (30-39 meters)	Concrete pump	150	CY	\$ 3.00	35	HOUR	\$ 155.00	\$ 5,875.00
7	LARGE BOOM PUMP (40-49 meters)	Concrete pump	50	CY	\$ 3.00	25	HOUR	\$ 160.00	\$ 4,150.00
8	CONVEYOR TRUCK (less than 50 feet)	Cost for conveyor truck	50	CY	\$ 2.40	8	HOUR	\$ 120.00	\$ 1,080.00
9	PUMP PRIMER	PUMP PRIMER	100	CY	\$ 105.00				\$ 10,500.00
10	PRIMER CEMENT OR EQUAL	For pump	50	BAG	\$ 13.00				\$ 650.00
11	WINTER SERVICE CHARGE (NOV 15 - APRIL 15)	For pump	50	POUR	\$ 0.00				\$ 0.00

THE LOW BID WILL BE DETERMINED BASED ON THE SUMMATION OF TOTAL COST FOR ITEMS: 1, 3 and 5-11.

<b>TOTAL AMOUNT        (ITEMS 1, 3 and 5-11)</b>	<b>\$47,790.00</b>
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**READY MIX EQUIPMENT  
Bid Form**

Company Name Cemstone Products Company

Additional surcharges that will be applied when applicable

		Unit	
32a	Charge for excess unloading time, in excess of 15 minutes	HOUR	\$ 0.00
32b	Overtime charge	HOUR	\$ 200.00
32c	Saturday delivery (seasonal availability)	CY	\$ 7.50
32d	Cost for Sunday delivery	CY	\$ 15.00
32e	Cost for Holiday delivery	CY	\$ 22.50
32f	Cost for emergency delivery(24 hours)	CY	\$ 7.50

**Minimum delivery charge schedule is to be attached with this bid.  
Prices firm through March 31, 2012**

Bidder offers to extend prices and terms for 0 additional years after March 31, 2012 at the sole option of the City of Minneapolis

Normal days and hours of operation are: 7 am - 4 pm Monday - Friday

Vendor agrees to increase quantities up to 100% at bid prices for contract period: Yes  No

Successful bidder will be required to enter into a formal contract and provide a Performance Bond and Payment Bond in the full amount of the contract.

Delivery 1 days after each request

F.O.B.: Destination as specified

Acknowledge Addenda 0

24 Hour Emergency Contact Name: John Dickey 24 Hour Emergency Contact Number: 612 817-8737



**Bid Abstract**  
**READY MIX CONCRETE**

Proposal Line	Bid Item	Estimated Quantity	Unit	AVR Inc.		Censtone Products		Aggregate Industries	
				Unit Price	Total Cost	Unit Price	Total Cost	Unit Price	Total Cost
1	3A42 - FA	5050	CY	87	\$ 439,350.00	\$ 83.00	\$ 419,150.00	\$ 86.50	\$ 436,825.00
2	3A42 - HE	2000	CY	97	\$ 194,000.00	\$ 92.00	\$ 184,000.00	\$ 94.50	\$ 189,000.00
3	3A22 - FA	1200	CY	84	\$ 100,800.00	\$ 80.00	\$ 96,000.00	\$ 84.00	\$ 100,800.00
4	3Y43 -FA	500	CY	87.5	\$ 43,750.00	\$ 83.50	\$ 41,750.00	\$ 89.00	\$ 44,500.00
5	1A43 - FA	50	CY	85	\$ 4,250.00	\$ 90.00	\$ 4,500.00	\$ 86.75	\$ 4,337.50
6	GROUT MIX	900	CY	75	\$ 67,500.00	\$ 85.00	\$ 76,500.00	\$ 87.00	\$ 78,300.00
7	GROUT MIX	100	CY	70	\$ 7,000.00	\$ 85.00	\$ 8,500.00	\$ 90.00	\$ 9,000.00
8	EXPOSED AGGREGATE SPECIAL	100	CY	95	\$ 9,500.00	\$ 102.00	\$ 10,200.00	\$ 97.00	\$ 9,700.00
9	MnDOT Spec 2520	100	CY	65	\$ 6,500.00	\$ 85.00	\$ 8,500.00	\$ 70.00	\$ 7,000.00
10	3X37	100	CY	95	\$ 9,500.00	\$ 105.00	\$ 10,500.00	\$ 103.00	\$ 10,300.00
11	3U28	80	CY	99	\$ 7,920.00	\$ 110.00	\$ 8,800.00	\$ 101.00	\$ 8,080.00
12	FLOWABLE FILL	250	CY	70	\$ 17,500.00	\$ 85.00	\$ 21,250.00	\$ 73.00	\$ 18,250.00
13	FLOWABLE FILL	150	CY	65	\$ 9,750.00	\$ 85.00	\$ 12,750.00	\$ 70.00	\$ 10,500.00
14	NEAT PIPE FILL	150	CY	160	\$ 24,000.00	\$ 162.00	\$ 24,300.00	\$ 148.00	\$ 22,200.00
15	POROUS CONCRETE	150	CY	135	\$ 20,250.00	\$ 150.00	\$ 22,500.00	\$ 125.00	\$ 18,750.00
16	FLOWCRETE - LIGHT WEIGHT, LOW STRENGTH FLOWABLE	200	CY	75	\$ 15,000.00	\$ 85.00	\$ 17,000.00	\$ 75.00	\$ 15,000.00
17	Novomesh 950	50	5# Bag	25	\$ 1,250.00	\$ 35.00	\$ 1,750.00	\$ 21.00	\$ 1,050.00
<b>SUB TOTAL (Items 1-17)</b>					<b>\$ 977,820.00</b>		<b>\$ 967,950.00</b>		<b>\$ 983,592.50</b>

	AVR Inc.	Censtone Products *	Aggregate Industries
<b>TOTAL AMOUNT (ITEMS 1-17)</b>	<b>\$ 977,820.00</b>	<b>\$ 967,950.00</b>	<b>\$ 983,592.50</b>
<b>TOTAL AMOUNT BID ITEMS (1-4)</b>	<b>\$ 777,900.00</b>	<b>\$ 740,900.00</b>	<b>\$ 771,125.00</b>

Low Responsive Bidder

Official Publ. # 7417  
 Bids Opened 10 AM, CST  
 February 24th, 2011

**READY MIX EQUIPMENT  
 ABSTRACT**

Purchasing Department  
 330 Second Avenue South - Suite 552  
 Minneapolis, MN 55401

All quantities are estimated. **Do Not Include Sales Tax in your bid prices.**

**BID "ALL OR NONE" ON THIS BID FORM.**

Proposal Line	Bid Item	Design Strength (PSI)	PREMIUM		PER HOUR		AVR Inc.			Cemstone Products			Twin Cities Pumping				
			Estimated Quantity	Unit	Estimated Quantity	Unit	Unit Price Premium	Unit Price per Hour	Total Cost	Unit Price Premium	Unit Price per Hour	Total Cost	Unit Price Premium	Unit Price per Hour	Total Cost		
1	LINE PUMP LOW VOLUME (<20yds per hour)	Grout pump	450	CY	100	HOUR	\$ 3.00	\$ 115.00	\$ 12,850.00	\$ 2.90	\$ 105.00	\$ 11,805.00	\$ 4.00	\$ 150.00	\$ 16,800.00		
2	LINE PUMP LOW VOLUME (<20yds per hour)	Overnight & Saturday Premium Charge				HOUR		\$ 140.00			\$ 135.00			\$ 25.00			
3	LINE PUMP HIGH VOLUME (>20yds per hour)	Grout pump for larger rehab projects	450	CY	40	HOUR	\$ 3.00	\$ 115.00	\$ 5,950.00	\$ 2.90	\$ 105.00	\$ 5,505.00	\$ 4.00	\$ 150.00	\$ 7,800.00		
4	LINE PUMP HIGH VOLUME (>20yds per hour)	Overnight & Saturday Premium Charge				HOUR		\$ 140.00			\$ 135.00			\$ 25.00			
5	SMALL BOOM PUMP (20-29 meters)	Concrete pump	250	CY	60	HOUR	\$ 3.00	\$ 115.00	\$ 7,650.00	\$ 2.90	\$ 125.00	\$ 8,225.00	\$ 4.00	\$ 150.00	\$ 10,000.00		
6	MEDIUM BOOM PUMP (30-39 meters)	Concrete pump	150	CY	35	HOUR	\$ 3.00	\$ 145.00	\$ 5,525.00	\$ 3.00	\$ 155.00	\$ 5,875.00	\$ 4.00	\$ 165.00	\$ 6,375.00		
7	LARGE BOOM PUMP (40-49 meters)	Concrete pump	50	CY	25	HOUR	\$ 3.00	\$ 175.00	\$ 4,525.00	\$ 3.00	\$ 160.00	\$ 4,150.00	\$ 4.00	\$ 185.00	\$ 4,825.00		
8	CONVEYOR TRUCK (less than 50 feet)	Cost for conveyor truck	50	CY	8	HOUR	\$ 3.00	\$ 140.00	\$ 1,270.00	\$ 2.40	\$ 120.00	\$ 1,080.00	\$ 4.00	\$ 145.00	\$ 1,360.00		
9	PUMP PRIMER	PUMP PRIMER	100	CY			\$ 120.00		\$ 12,000.00	\$ 105.00		\$ 10,500.00	\$ 90.00		\$ 9,000.00		
10	PRIMER CEMENT OR EQUAL	For pump	50	BAG			\$ 15.00		\$ 750.00	\$ 13.00		\$ 650.00	\$ 12.00		\$ 600.00		
11	WINTER SERVICE CHARGE (NOV 15 - APRIL 15)	Winter Service Charge	50	POUR			No Charge			No Charge			No Charge				
									\$ 50,520.00				\$ 47,790.00				\$ 56,760.00

	AVR Inc.	Cemstone Products *	Twin City Concrete Pumping
<b>TOTAL AMOUNT (ITEMS 1, 3, 5-11)</b>	\$ 50,520.00	\$ 47,790.00	\$ 56,760.00

RED TEXT INDICATES A BIDDER ERROR, RED TEXT IS THE CORRECT NUMBER