Request for City Council Committee Action
From the Departments of Public Works and Procurement

Date: February 10, 2009
To: Honorable Sandra Colvin Roy, Chair Transportation & Public Works Committee
Referral to: Honorable Paul Ostrow, Chair Ways & Means Committee

Subject: **Approval of Official Publication No. 7085 - Bids for Fluosilicic Acid**

Recommendation:
Acceptance of the bid of Hawkins, Inc. for an estimated annual expenditure of $ 250,000.00 to furnish and deliver fluosilicic acid through December 31, 2009, as follows:

A. Fridley Filtration Plant
By rail in tank cars of approximately 20,000 gallon capacity or larger. Rail tank cars larger than 10,000 capacity will required a fourteen (14) day demurrage free period to facilitate unloading — per ton $ 849.00

OR

By tank truck of approximately four thousand (4000) gallon capacity to the above locations as an alternative — per ton $ 869.00

B. Columbia Heights Filtration Plant and the Columbia Heights Membrane Plant, 4500 Reservoir Blvd NE Minneapolis MN 55421

By tank truck of approximately four thousand (4000) gallon capacity to the above location — per ton $ 869.00

Manufacturer: LCI

Vendor agrees to allow quantities to be increased up to 100% at bid prices.

Prices firm for order period.

Terms are net 30 days with delivery 2-3 days after each request. F.O.B.: Destination.

Prepared by: Gary Warnberg / Director, Procurement

Approved by: Steven A. Kotke, P.E. / Director of Public Works

Permanent Review Committee (PRC)	Approved _____	Not Applicable __XXX___
Policy Review Group (PRG)	Approved _____	Not Applicable __XXX___

Reviews:
Civil Rights Approval — Approved __XX__ — Date January 21, 2009

Financial Impact (Check those that apply)

XX No financial impact - or - Action is within current department budget.
(If checked, go directly to Background/Supporting Information)

___ Action requires an appropriation increase to the Capital Budget
___ Action requires an appropriation increase to the Operating Budget
___ Action provides increased revenue for appropriation increase
___ Action requires use of contingency or reserves
___ Business Plan: _X_ Action is within the plan ____Action requires a change to plan

___ Request provided to department's Finance Department contact when provided to the Committee Coordinator

Community Impact

Neighborhood Notification:	Not Applicable
City Goals:	City's infrastructure will be well maintained
Comprehensive Plan:	Not Applicable
Zoning Code:	Not Applicable

Background/Supporting Information:

Tabulation of one (1) bid received on Official Publication No. 7085 for Fluosilicic Acid is attached.

Please refer to attached Staff Memo for additional information.

Attachments - Staff Recommendation
Tabulation Sheet

cc: C. Catlin
J. Burns

Minneapolis
City of Lakes

Department of Public Works
Steven A. Kotke, P.E.
City Engineer
Director

350 South 5th Street - Room 203
Minneapolis, MN 55415

Office 612 673-2352
Fax 612 673-3565
TTY 612 673-2157

January 20, 2009

City of Minneapolis Purchasing Department
Attention: Cheryl Groettum
330 2nd Avenue South, Suite 552
Minneapolis, Minnesota 55401

Re: Recommendation to accept single bid for Fluosilicic Acid

Please award contract OP 7085/Fluosilicic Acid to Hawkins Water Treatment Group for a price of $849 per ton delivered to the Fridley Filtration Plant in rail tank cars and $869 per ton delivered to both the Fridley Filtration Plant and Columbia Heights Filtration and Membrane Plants via tank truck.

We received only one bid for this product in our recent request for bids. There is a nationwide shortage of this chemical. Hawkins has been our previous supplier for this chemical, and has consistently provided us a very high level of service with no disruptions in service.

Two of our other recent bidders, Solvay and Pennco, sent us letters indicating that they could not comply with our contract terms due to their inability to cope with the shortage of Fluosilicic acid. This indicates that re-bidding the contract would not result in receiving additional bids.

Failure to award a contract to Hawkins at this time will result in Minneapolis Water Works violating Minnesota Department of Health regulations and would require such notice to be published in the local media.

Sincerely,

Chris Catlin
Superintendent, Water Plant Operations
City of Minneapolis Water Works

Call 311
Minneapolis
City Information and Services

www.ci.minneapolis.mn.us
Affirmative Action Employer

			"BIDS FOR FLUOSILICIC ACID " - P/W - Water							
	Offlicial Publication #7085 Bids Opened 10 AM, CST January 13, 2009 Minneapolis, MN		Hawkins Inc. Hawkins Water Tect. Group							
A.	Fridley Filtration Plant Rail tank cars ton	$	849.00							
	Tank Truck ton	$	869.00							
B.	Columbia Heights Filtration & Membrane Plants ton	$	869.00							
	Manufacturer		LCI							
	Delivery - days after each request		2-3							
	Bidder agrees qtys maybe increased up to 100%	Yes	X							
	Other									
	Bidder offers to extend for add'l years after 2009		0							
			We, the undersigned, hereby certify that the above bids were publicly opened and read aloud:							
			P. O'Brien				[illegible]			
			FOR THE: FINANCE OFFICER				ASST. DIRECTOR, PURCHASING			