

EQUIPMENT

SERVICES

DIVISION

DEPARTMENT OF PUBLIC WORKS

**1200 CURRIE AVE. NORTH
MINNEAPOLIS, MINNESOTA**

To: Gary Warnberg

From: Dick Livermore

Date: 1-3-2004

Subject: O.P. #6367

Purchasing/E.S.D. on two occasions have requested bids from Freightliner dealers for a step van to be used by the Water Dept.- Fridley plant.

The first time we received only one bid from Interstate Truck, a TC area dealer. I called a couple of out of town dealers and talked to them. One said he would bid if sent a bid package when the step van was rebid. The bid packages were sent for the second bid, the TC dealer bid and the out of town dealer didn't respond to the bid as he said he would. I asked the dealer why he had not responded and the answer was that after he looked at the specifications, a lot of time would need to be spent on the project and the TC dealer always bids lower than he can, so he decided not to proceed. I did ask him what he thought would be a ball park price for the step van and he thought in the mid \$52-55,000 range.

Since the bid info has also been on the internet bid site with no response, I would say we should proceed with accepting the bid of \$51,769 from Interstate Truck as an acceptable low bid.

If you should have any questions, please contact me at 673-5766.

CC Nancy Przymus Procurement
Prab Rao Director ESD

"BIDS FOR STEP VAN FREIGHTLINER M45" - P/W Equipment Division

Offl. Publ. #6367
 Bids opened 10 AM, CST
 December 22, 2004
 Minneapolis MN

*Stats
 Truck
 Inc.*

1 ea Freightliner M45 Step
 Van \$/ea

51,769.00

Delivery - days after
 receipt of order

180

Cash discount - % 20 days

0

We, the undersigned, hereby certify that the above bids were publicly opened and read aloud:

P. O'Brien for

 FINANCE OFFICER

David M. Johnson

 ASST. DIRECTOR, PURCHASING