



Request for City Council Committee Action from the Department of BIS

Date September 20, 2010

To: The Honorable Betsy Hodges, Chair, Ways and Means Committee

Subject: Acceptance of Novarum, Inc.'s Proposal for the Roaming WiFi RFP.

Recommendation Authorize proper City officials to execute a contract with Novarum, Inc. to provide a roaming WiFi system for a period of three years and a not-to-exceed amount of \$360,000.

Prepared by Robert Arko, Contract Administrator, 673-3984

Submitted by Joe Shneider _____, 673-3996
Director, Enterprise Infrastructure

Approved by Steven Bosacker _____
City Coordinator

Presenter in Committee Joe Shneider

Policy Review Group Not Applicable

Permanent Review Committee (PRC) Approval Not Applicable

Financial Impact: No financial impact to BIS. The appropriation was transferred from Public Works to BIS to fund this initiative. The on-going yearly maintenance fees of approximately \$45 per vehicle will be funded by the customer departments through reduction or elimination of air card use.

Financial Impact (Check those that apply)

- No financial impact (If checked, go directly to Background/Supporting Information)
- Action requires an appropriation increase to the Capital Budget
- Action requires an appropriation increase to the Operating Budget
- Action provides increased revenue for appropriation increase
- Action requires use of contingency or reserves
- Other financial impact (Explain):
- Request provided to department's finance contact prior to the Committee Coordinator

Background/Supporting Information

A Request for Proposal (RFP) was issued for a system that would provide roaming WiFi capabilities for the City's mobile and nomadic workforce. The system detects when a laptop changes proximity from one radio node to another and establishes connectivity to the closest node, thereby allowing a seamless transition between nodes for mobile workers in City vehicles. Two proposals were received on August 31, 2010. The proposals were reviewed by an evaluation team according to the criteria contained in the RFP. Based upon the proposals, Novarum, Inc. had the solution that best met the City's requirements for its mobile and nomadic workforce, including public safety. BIS is seeking approval to execute a three-year contract with Novarum, Inc. with a not-to-exceed amount of \$360,000.