

Request for City Council Committee Action from the Department of

Date: May 17, 2011

To: Lisa Goodman, Chair, Community Development Committee

Subject: Public hearing and approval of the 2011 single-family housing program

Recommendation: The City Council take the following actions:

1. Hold a public hearing and approve the attached Resolution approving the 2011 single family housing program that permits the creation of new mortgage programs and allows the recycling of funds from older mortgage programs.
2. Approve summary publication of the Resolution.
3. Authorize the expenditure of up to \$37,000 to pay for Minneapolis' share of the cost of the 2010 audit of the Minneapolis/Saint Paul Housing Finance Board.

Previous Directives: Each year the City Council approves the single family housing program. The 2010 program was approved April 30, 2010.

Department Information

Prepared by: Mark Anderson, Senior Contract Management Specialist

Cherie Shoquist, Foreclosure Project Coordinator

Approved by: Tom Streitz, Director, Housing Policy & Development _____

Charles T. Lutz, Deputy CPED Director _____

Presenters in Committee: Cherie Shoquist

Financial Impact *(delete all lines not applicable to your request)*

- No financial impact

Community Impact

- City Goals - A Safe Place to Call Home – In five years, all Minneapolis residents will have a better quality of life and access to housing and services; residents will live in a healthy environment and benefit from healthy lifestyles; the city's infrastructure will be well-maintained and people will feel safe in the city.

Supporting Information

Annually the City Council needs to approve a Single-Family Housing Program in order for the City or the Minneapolis/Saint Paul Housing Finance Board (the "Board") to issue mortgage revenue bonds or mortgage credit certificates in support of the City's various single-family mortgage or housing programs. The Housing Program establishes the structure of all future activities in connection with that year's tax-exempt bond entitlement allocation, with the exception that the City Council reserves the right to withdraw any uncommitted funds and formally reallocate them to another acceptable housing activity.

Accomplishments for 2010

In 2010 the *CityLiving* mortgage program had slower than usual activity because of the comparatively slow housing market. Over the course of the past year the housing market has made some improvement and as a result the *CityLiving* program closed 38 mortgages and 30 Take Credit mortgage credit certificates representing a total of 68 home sales. The following are statistics relating to the borrowers served with the *CityLiving* and Take Credit programs since 2009.

Household Income:	
\$20,000-\$39,999	19.48%
\$40,000-\$59,999	46.99%
\$60,000-\$79,999	28.94%
Over \$80,000	4.58%
Racial/Ethnic:	
African American	6.02%
Asian	4.58%
Native American	0.29%
White	85.67%
Hispanic	3.15%
Unknown	0.29%
Average Family Size	1.7
First time homebuyers	100%

It is clear from the above statistics that the program outreach to communities of color is inadequate and so staff is committed to taking positive steps to reach out to those communities. As part of the 2011 program, staff will contact community groups and leaders in the various ethnic communities to provide greater access to home ownership opportunities. Outreach to all neighborhood groups, with emphasis on South Central, North and Northeast Minneapolis will occur in April, May and June of 2011. Staff will build on existing relationships with organizations serving people of color to assist in engaging potential homeowners and will work to educate all buyers and their realtors on the *CityLiving* and *Take Credit!* programs.

Single family homebuyer program going forward

Mortgage revenue bonds have been the primary vehicle the Cities have used over the past three decades to finance mortgages for first time homebuyers. The bond market has been very expensive and unworkable and economists and public finance specialists are unable to predict when the bond market will return to normal conditions.

As a result, in 2009 the Cities looked at other possible ways to provide a public benefit that would allow the Cities to assist homebuyers with the purchase of their first home. The alternative program is called the *Take Credit!* mortgage credit certificate program. This program provided an alternative to bond issuance in that it allows Issuers to convert some or all of their entitlement bonding authority into what are called mortgage credit certificates. A mortgage credit certificate entitles the recipient to take a direct credit against their federal personal income tax each year during the life of their mortgage loan. The recipient then can adjust their federal withholding so that they get the benefit of that credit each time they receive their paycheck. In 2010, 30 Minneapolis homebuyers utilized the *Take Credit!* program.

Staff is pleased to be able to provide this program, however, because it provides a tax credit as its primary benefit, the program only appeals to those in the tax brackets requiring payment an income equal to the credit and not to lower income households. Therefore, the preferred program to provide the most beneficial assistance to lower income households remains the *CityLiving* program.

CityLiving mortgage program

Because the Cities of Minneapolis and St. Paul were successful in working out financial arrangements with the federal Treasury Department, Fannie Mae, and Freddie Mac in late 2009, the Board was able to make a financial commitment to sell \$25 million in program bonds. The Cities were able to restart the *CityLiving* mortgage program in early 2010 and lenders closed 38 Minneapolis loans last year. In the interim the Board will monitor the markets and eventually authorize the sale of market bonds which will be combined with parked program bonds to allow the mortgages to be pooled into mortgage backed securities and then sold to the Trustee. Assuming the program is fully successful the cities will close over \$41 million in mortgages which we estimate will provide a total of about 300 loans for first time homebuyers. This arrangement is only possible because the federal Treasury has provided economic stimulus funds to finance the initial \$25 million in bonds at extremely low interest rates.

New program Resolution

Attached are a Resolution and an outline of the 2011 housing program. Similar to previous years, the Resolution provides the necessary City Council approval which allows the Board to act on behalf of the City to sell bonds for the *CityLiving* mortgage program. In addition, it will also allow for the recycling of any bonds that are refunded or mortgages that are repaid from any past programs or future programs, which allows the City to maximize the resources that can be put toward housing needs.

Finally, the cities of Minneapolis and St. Paul require an annual audit of the Board to assure the ongoing integrity of the Board's finances. Since the Board generally does

not have sufficient income in and of itself to cover the cost of such an audit and since the Board is working on behalf of the two Cities, it has been the ongoing practice of the Cities to share the costs of these audits. The Board's auditor, LarsonAllen LLP is charging up to \$55,300 which is less than last year's audit which cost \$63,300. Minneapolis' share of this cost would be up to \$27,650. While cost overruns seldom occur, staff is requesting that the Council to give its approval for the payment of up to \$30,000 to cover Minneapolis' share of this audit along with any potential cost overruns. This expense is included as part of the City's annual budget approval process.

**MINNEAPOLIS/SAINT PAUL
2011 SINGLE FAMILY HOUSING FINANCE PROGRAM**

The City of Minneapolis, Minnesota ("Minneapolis"), the City of Saint Paul, Minnesota ("Saint Paul") and the Housing and Redevelopment Authority of the City of Saint Paul, Minnesota (the "Authority"), acting individually or jointly through the Minneapolis/Saint Paul Housing Finance Board (the "Joint Board") (all together, the "Issuers") propose to issue mortgage revenue bonds under Section 143 of the Internal Revenue Code of 1986, as amended (together with any applicable predecessor laws and with applicable regulations, the "Code"), in one or more series, to finance the single family housing finance program described herein (the "Program") pursuant to authority conferred by Minnesota Statutes, Chapters 462C, 462A, 469 and 474A, all as amended, (and any predecessor provisions of State law or other general or special law authority for the issuance of obligations to finance a single family housing finance program or development) (all together, the "Act"). Any action specified herein to be made by the Issuers may be made by one or more of them acting in concert or individually.

In creating this Program, the Issuers find and determine:

- that the preservation of the quality of life in Minneapolis and Saint Paul (the "Cities") is dependent upon maintaining an adequate, decent, safe and sanitary housing stock;
- that maintaining such housing stock is a public purpose and will benefit the residents of the Cities;
- that a need exists within the Cities to provide additional affordable owner-occupied housing for low and moderate income persons and families and for other persons and families to the extent necessary to promote economic integration as provided in the Act; and
- that a need exists for mortgage credit to be made available for both existing and new owner-occupied housing, for rehabilitation of existing single family housing and for home improvements.

To meet such needs, the Issuers intend to issue or reissue one or more series of single family mortgage revenue bonds, including the reissuance of the Board's \$25,000,000 Single Family Mortgage Revenue Bonds (Mortgage-Backed Securities Program) Series 2009 (together, the "Bonds") to cause the origination of mortgage loans to finance the acquisition, construction, rehabilitation or improvement of single family housing in the Cities (or either of them). The Issuers may issue Bonds in an aggregate principal amount of up to approximately (a) \$60,000,000 using volume cap available to either or both of the Cities; and (b) such principal amount of taxable bonds as may be necessary or convenient to further the purposes of this Program.

Mortgage loans financed through the issuance of the Bonds will be subject to the following terms (or, for Bonds as to which these requirements do not apply as a matter of law, to such other terms approved by the Board):

purchase price - the maximum purchase price for financed homes shall not exceed the lesser of (a) 90% (110% in "targeted areas") of the applicable "average area purchase price" determined by the United States Department of the Treasury or by the Issuers on the basis of more complete information, or (b) 3 times the applicable income limit for the Program imposed by Minnesota law (except that in certain areas the purchase price shall not exceed 4 times the applicable income limit to the extent consistent with applicable federal law);

income limits - the maximum income of the mortgagors shall be the lower of (a) the income restrictions imposed by federal tax law or (b) the income restrictions imposed by Minnesota Statutes, Section 462C.03, Subd. 2, including the restriction of Subd. 7 that for the first six months of the Program, 50% of the money available to make mortgage loans or the "non-issued bond amount" of MCCs must be reserved for persons and families with adjusted incomes not greater than 90% of the general Program income limits. Income limits under Section 462C.03, Subd. 2 shall be adjusted for family size by deducting \$1,000 per adult and \$1,200 per child in the family.

In connection with this Program:

(i) (a) in connection with any mortgage loans financed with the proceeds of mortgage revenue bonds, any financial institutions described in Section 462C.03, Subd. 4, and other mortgage lenders with offices located in the Cities and which are FHA/VA approved sellers of mortgage loans as well as other financial institutions and mortgage lenders which are FHA/VA, or FNMA/FHLMC approved sellers of mortgage loans and are reasonably acceptable to the Issuer and any master servicer acting on behalf of the Issuers, will be eligible for consideration for origination of such loans; the Cities will not limit participation in the Program to a single lender unless other lenders are not willing to participate for the consideration offered; the Authority shall be eligible for consideration for origination of loans;

(b) in connection with issuance of MCCs, MCCs will not be limited to loans originated by particular lenders but will be available with respect to the origination of qualifying mortgage loans by any participating lender which is reasonably acceptable to the Issuer;

(ii) loans will not be made available or set aside for the exclusive use of developers or builders;

(iii) the Issuers expect to act as, or to contract with, a program administrator and a servicer to provide services to ensure that the Program will be consistent with this Program, the Act and applicable federal law;

(iv) as indicated above, volume cap available to either or both of the Cities may be used in the Program, provided, however, that no provision of this Program shall in any way prevent either Minneapolis or Saint Paul from using all or a portion of its 2011 respective entitlement allocation(s) for multifamily housing or any other authorized purpose. In addition, any election made by the Cities to issue Mortgage Credit Certificates ("MCCs") in lieu of Bonds may be revoked in whole or in part, at any time during the calendar year in which the election was made as permitted by Section 25 of the Internal Revenue Code and Section 1.25-4T(c)(3) of the Treasury Regulations. The resulting unused entitlement allocation may be used to issue bonds for single family housing or other authorized purposes;

(v) the Program will meet the needs of low and moderate income families by providing below-market rate financing for the acquisition or rehabilitation of single family homes or by providing a tax credit for mortgage interest paid, thereby enabling such persons to qualify for mortgages which would be unavailable at market rates;

(vi) no homes which are located in previously unincorporated real property annexed by the Cities within one year prior to the date of adoption of this Program will be financed under this Program;

(vii) prohibitions or limitations on assumption will be imposed to the extent required by federal law relating to the tax exempt status of Bonds issued pursuant to the Program; provided that the Issuers may impose more stringent limitations at their discretion;

(viii) the estimated amount of mortgage loans to be made or purchased pursuant to this Program is approximately equal to the aggregate principal amount of Bonds issued;

(ix) the estimated aggregate principal amount of the Bonds is set forth above;

(x) the Bonds, if issued, may be issued in one or more series timed for sale consistent with the needs of the Cities in 2011 and the duration of any origination period provided in connection with the Bonds, or, if any bond allocation is carried forward for single family purposes, in 2012; and

(xi) refinancing of existing indebtedness will be permitted only where the mortgage loan also finances substantial "rehabilitation" as that term is defined under Minnesota Statutes, Section 462C.01 and Section 462C.03, Subd. 11 and under Section 143 of the Code.

**RESOLUTION
of the
City of Minneapolis**

APPROVING A 2011 HOUSING FINANCE PROGRAM AND THE ISSUANCE AND/OR REISSUANCE BY THE MINNEAPOLIS/SAINT PAUL HOUSING FINANCE BOARD OF SINGLE FAMILY MORTGAGE REVENUE BONDS AND/OR MORTGAGE CREDIT CERTIFICATES PURSUANT THERETO

WHEREAS, pursuant to the Minnesota Municipal Housing Act, Minnesota Statutes, Chapter 462C (the "Housing Act"), the City of Minneapolis, Minnesota (the "City") is authorized to carry out programs for the financing of single family housing for persons of low and moderate income; and

WHEREAS, the Minneapolis/Saint Paul Housing Finance Board (the "Board") proposes to undertake a 2011 single family housing finance program (the "Program") to issue and/or reissue mortgage revenue bonds (the "Bonds") or to issue mortgage credit certificates ("MCCs") to provide a tax credit to first-time homebuyers to reduce the cost of financing a home located in the City or Saint Paul, all pursuant to Minnesota Statutes, Sections 469.001 to 469.047, Chapters 462A, 462C and 474A and Section 471.59 (together, the "Act"); and

WHEREAS, the Act requires adoption of the Program after a public hearing held thereon following publication of notice in a newspaper of general circulation in the City and Saint Paul at least fifteen days in advance of the hearing; and

WHEREAS, the Community Development Committee of the City Council on May 17, 2011 conducted a public hearing on the Program after publication of notice as required by the Act; and

WHEREAS, the Program was submitted to the Metropolitan Council at or before the time of publication of notice of the public hearing thereon, and the Metropolitan Council was afforded an opportunity to present comments at the public hearing, all as required by the Act; and

WHEREAS, the adoption of the Program and the issuance and/or reissuance by the Board of Bonds and/or MCCs are in the best interests of the City;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MINNEAPOLIS:

1. The Program is hereby approved in its entirety in substantially the form on file with the City. The officers of the City and the Board are authorized to take all actions as may be necessary or appropriate to carry out the Program in accordance with the Act and any other applicable laws and regulations.

2. Be It Further Resolved that the issuance and/or reissuance of the Bonds and/or MCCs pursuant to the Program is hereby approved.

3. Be It Further Resolved that the Bonds and/or MCCs may be issued or reissued in one or more series at the time or times and pursuant to terms determined by the Board, and be structured so as to take advantage of whatever means are available and are permitted by law to enhance the security for, or marketability of, the Bonds, provided that any such financing structure must be approved by the Board. The MCCS may be issued at the time or times and pursuant to terms determined by the Board. All such determinations by the Board must comply with the applicable provisions of the Act and the Internal Revenue Code, of 1986, as amended, and regulations promulgated thereunder.

4. Be It Further Resolved that the Board is authorized to take all actions which may be necessary or desirable in connection with the issuance or reissuance of the Bonds and/or MCCs, and no further approval or consent of the City shall be required prior to the

issuance or reissuance of the Bonds and/or MCCs by the Board, or prior to the taking of any action by the Board to undertake and implement the Program.

5. Be It Further Resolved that nothing in this Resolution or the documents prepared pursuant hereto shall authorize the expenditure of any municipal funds on the Program other than as specified and authorized by separate actions of the City and other than the revenues derived from the Program or otherwise granted to the City for such purpose. The Bonds shall not constitute a charge, lien or encumbrance, legal or equitable, upon any property or funds of the City except the revenues and proceeds pledged to the payment thereof, nor shall the City be subject to any liability thereon. The holders of the Bonds shall never have the right to compel any exercise of the taxing power of the City to pay the outstanding principal on the Bonds or the interest thereon, or to enforce payment against any property of the City. The Bonds shall recite in substance that the principal and interest thereon are payable solely from the revenues and proceeds pledged to the payment thereof. The Bonds shall not constitute a debt of the City within the meaning of any constitutional or statutory limitation of indebtedness.

6. Be It Further Resolved that any one or more series of Bonds and/or MCCs (to the extent authorized by law) may be issued by the City in lieu of issuance by the Board, at the discretion of the City.

7. Be It Further Resolved that payment by the City of up to \$40,000 toward the City's one-half share of the cost of the Board's annual financial audit by a firm of the Board's choice is hereby authorized.