

From: [Joshua Kapellen](#)
To: [Council Comment](#)
Subject: Regarding Eureka Recycling
Date: Wednesday, February 10, 2016 1:19:02 PM

I wholly support the City of Minneapolis in its contract with Eureka Recycling. This is a company that represents a new way of doing business that supports the community, the state, and the planet by providing ingenious ways of moving toward the goal of zero waste.

Please know that this contract will add to the ever growing list of things many cities around the US (and world) have come to envy about our progressive and increasingly sustainable city!

Joshua Kapellen
Digital Mercenary

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Councilmember Kevin Reich, Chair
Transportation and Public Works
Minneapolis City Council
350 South Fifth Street #307
Minneapolis, MN 55415

February 1, 2016

Re: Contract for Processing and Marketing of Commingled Recyclables

Dear Councilmember Reich:

Waste Management of Minnesota, Inc. (WM) would like to thank you for the opportunity to provide comment on Agenda Item #12 (16-00159), regarding the Contract for the Processing and Marketing of Commingled Recyclables.

First and foremost, as the current contract holder, we would like to express our appreciation for your business and for the strong relationship that we have built with City staff. The partnership between the City and WM has been key to the successful launch of Single Sort recycling and to immediate increases in the City's recycling rate.

Further, we firmly believe WM's response to the Request for Proposals (RFP) for the Processing and Marketing of Commingled Recyclable materials (RFP2015-60) provides the City of Minneapolis the strongest recycling program in terms of economic viability and long term sustainability, fully taking into account the inevitable fluctuations in commodities markets. We would like to clarify that WM met all the terms of the RFP, including providing a revenue sharing package that provides a high level of service quality and customer satisfaction. It should also be noted that national indices were not required for commodities values and that there are no national indices for some commodity types.

We realize that the Public Works Department's recommendation of Eureka Recycling is just the beginning of the process and that the next steps are critical to the negotiation of a successful Recyclables Processing Contract. We look forward to monitoring this process and are prepared to assist the City as needed, including but not limited to, extending the current contract if negotiations should come to an impasse.

Sincerely,

A handwritten signature in black ink that reads "Michael B. Ayers". The signature is written in a cursive style.

Michael Ayers
Waste Management, Director of Recycling Operations, WI/MN Area

Cc:

Councilmember Linea Palmisano, TPW Vice Chair, Ward 13
Councilmember Cam Gordon, TPW Member, Ward 2
Councilmember Blong Yang, TPW Member, Ward 5
Councilmember Elizabeth Glidden, TPW Member, Ward 8
Councilmember Lisa Bender, TPW Member, Ward 10