

CITY OF MINNEAPOLIS
DEPARTMENT OF PUBLIC WORKS
SURFACE WATER & SEWERS
1901 EAST 26TH STREET
MINNEAPOLIS, MINNESOTA 55404-4028

TO: David Schlueter, City of Minneapolis Purchasing
FROM: Joe Klejwa, P.E., City of Minneapolis Public Works
DATE: October, 16, 2014
SUBJECT: Acceptance of single bidder



The City of Minneapolis' Public Works Surface Water and Sewers division would like to accept the single bid response for cellular concrete submitted by Cellular Concrete, Inc.

That we are aware of, this is the only company in Minnesota that produces this type of product. The next closest producer is out of Chicago, and it is not cost effective for them or similar companies from neighboring states to send machinery and labor to Minneapolis and try to compete in price with Cellular Concrete.

Other local concrete producers such as Cemstone do produce air-entrained lightweight concrete mixes, but instead of mixing foam with the concrete on-site, they use an additive to the concrete mix that can tend to lose the air entrainment during mixing and produces a less consistent product.

Additionally, the price per cubic yard bid by Cellular Concrete is very competitive, and is less than the current bid by Cemstone for their version of a lightweight concrete.

The estimated annual expenditure for purchasing an estimated 600 cubic yards per year at the bid price of \$104.50, plus an estimated 7 site mobilizations per year is \$73,200 per year for the two-year contract.

