



Request for City Council Committee Action from the Department of Information Technology

Date: October 27, 2014

To: The Honorable John Quincy, Chair, Ways and Means

Subject: Information Technology (IT) Staff Augmentation Consulting Pool

Recommendation: Authorize proper City officials to

- a) Execute IT Staff Augmentation Consulting Pool contracts, with selected vendors, for a term of three years, with the option to extend an additional year, to provide IT staff augmentation services
- b) Execute contracts for \$2,500,000, with selected vendors, with each individual contract scope not exceeding \$500,000

Previous Directives: May 23, 2014 - Your Committee recommends that the proper City officers be authorized the proper City Officials to establish a consulting pool through the City's Request for Proposal (RFP) process for Information Technology services related to IT Staff Augmentation Consulting Pool for a period of three years in the following service categories: Analyst; Architecture; Database Administration/Development; Developer/Programmer; Geographic Information Systems; Program/Project Management; Quality Assurance; Security; Systems Analyst; Network Architecture; and Web Application Design and Development.

Department Information:

Prepared by: Barb Malinski, Contract Administrator & Stephen Misterek, GIS
 Submitted by: Otto Doll, Chief Information Officer
 Approved by: Spencer Cronk, City Coordinator
 Presenter(s) in Committee: Otto Doll, Chief Information Officer

Reviews	Approval	Date	Not Applicable
Permanent Review Committee (PRC):	<input type="checkbox"/>		<input checked="" type="checkbox"/>
Civil Rights Approval:	<input checked="" type="checkbox"/>	Pending	<input type="checkbox"/>
Policy Review Group (PRG):	<input type="checkbox"/>		<input checked="" type="checkbox"/>

Financial Impact:

Yes. Funding for this request is through various departmental budgets.

Supporting Information:

Information Technology master contracts are currently awarded to interested vendors that responded to a State of Minnesota RFP and are subsequently awarded contracts with the State to provide technology professional services.

In lieu of the State of Minnesota’s RFP, the City of Minneapolis issued an RFP for an IT Staff Augmentation Consulting Pool for professional services for these service categories:

- Analyst
- Architecture
- Database Administration/Development
- Developer/Programmer
- Geographic Information Systems
- Program/Project Management
- Quality Assurance
- Security
- Systems Analyst
- Network Architecture
- Web Application Design and Development

IT followed the City’s RFP process for requirements and selection of vendors for the consulting pool. Having a pool of consultants to draw from provides flexibility, improved resource management capabilities, reduces the timeline for hiring consultants and allows the best resources to meet IT’s needs. IT selected from the approved consulting pool to provide needed professional services. Designated IT staff evaluated the proposals and is making this recommendation on selected vendors to the City Council for the service categories.

Once a vendor is approved by the City, they will enter into a Professional Services agreement with maximum dollar value not to exceed \$2,500,000 for three years, with the option to extend an additional year. Contract Scopes will not exceed \$500,000 each.

IT requests the following contracts be executed with the following vendors:

22nd Century	Hollstadt	Mindlance	SafeNet
Abacus	HyperGen	Modis	Sage Group
Ardent	Iceberg	NetMatrix	SDK Technical
Baker IT	Ideal System Solutions	Nighthawk Marketing	Select Computing
ClarusTec	iLynx	Northshore Resources	Select Source International
Collier IT	innoSoul	On Demand	Software People, Inc.
Connvertex	InTech	RADgov	Sogeti
Dahl Consulting	IPCS	RamSoft	Talent Technical
Deltawrx	Istonish	Randstad	TC Solutions
Elert & Assoc	IT Trailblazers	RCM Technologies	TeamSoft
Enclipse	Konnect Prime	REMY	Technology Resource Services
ERP Analysts	Labyrinth	Revamp Consulting	USM Business Systems
Flexion	Latitude Group	RK Consultancy	
GlobalSource	Macro Group	Robert Half	