



Request for City Council Committee Action from the Convention Center

Date: September 24, 2013

To: Betsy Hodges, Chair, Ways and Means Budget Committee

Subject: Contract Increase for Close-Out, Alpha Video and Audio Inc.

Recommendation: That the appropriate City Officials be authorized to amend City Contract C-36432 (#OP 7709) with Alpha Video and Audio Inc. to increase the original contract amount by \$19,532.51 for a new total of \$166,633.73 to allow close-out and final payment.

Previous Directives: N/A

Department Information

Prepared by: Jack Barr, Project Manager

Approved by: Jeff Johnson, Executive Director

Approved by: Paul Aasen, City Coordinator

Presenter in Committee: Jeff Johnson/Chris Larson

Reviews

N/A

Financial Impact *(delete all lines not applicable to your request)*

- No financial impact. Action is within existing Target Center capital budget

Community Impact

N/A

Supporting Information

The City has completed replacing the antiquated and often failing production intercom system at Target Center.

The additional costs were:

1.) An additional wireless headset and beltpack combo was considered crucial to game day operations. An additional base station was added to support this additional wireless unit. The amount of this invoice #060213 is \$7077.50.

2.) During initial testing it was discovered that an additional antenna system was necessary for wireless coverage in the dressing room area. The amount of this invoice #13152 is \$13,726.11.

3.) During installation \$1,271.10 of miscellaneous cost savings were realized.

The original contract amount was \$147,101.22. Two payments have already been paid for a total \$144,001.52. There is \$3,099.70 left in the original contract. To pay the two outstanding invoices (#13152 and #13007 totaling \$22,632.21), an additional \$19,532.51 is needed to cover the outstanding amount.

This Action represents the total of all invoices necessary to close-out this contract and make final payment.

Final invoices are attached for reference.



Alpha Video and Audio, Inc.
 7711 Computer Avenue
 Edina, MN 55435-5494
 952-896-9898 FAX 952-896-9899
 http://www.alphavideo.com

INVOICE NO. SYSINV060113DB

CUSTOMER NO. MIN030D
 PG 3

NEW REMIT TO:
 Alpha Video and Audio Inc.
 EB 145
 P.O. Box 1691
 Minneapolis, MN 55480-1691

BILL TO: CITY OF MINNEAPOLIS
 ACCOUNTS PAYABLE
 330 SECOND AVE SO

SHIP TO: CITY OF MINNEAPOLIS
 TOM RELLER
 600 FIRST AVE N

MINNEAPOLIS MN 55401

MINNEAPOLIS MN 55403

DATE		SHIP VIA		F.O.B.		TERMS		DUE DATE	
5/31/2013		ALPHA DEL PD				NET 30		6/30/2013	
PURCHASE ORDER NUMBER			ORDER DATE		SALES PERSON			OUR ORDER NUMBER	
MPLMN-0000359824					DAW				
QUANTITY			ITEM NUMBER	DESCRIPTION	UNIT PRICE	EXTENDED PRICE			
QTY. REQ.	SHIPPED	B.O.							
1	1	0	F.01U.146.641	BOSCH IFB828 POWER SUPPLY 11C	\$1,144.89	\$1,144.89			
1	1	0	PPA3-14MKIVSN	ADC AUDIO PATCH PANEL	\$1,146.38	\$1,146.38			
2	2	0	F.01U.118.832	BOSCH TW-7W 1 FEMALE XLR-3 IN	\$228.66	\$457.32			
1	1	0	F.01U.118.829	BOSCH BOP-1000 19IN BLANK MOU	\$44.33	\$44.33			
1	1	0	F.01U.118.771	BOSCH WKP-1 BOP	\$320.00	\$320.00			
1	1	0	INSTALL LABOR	ALPHA INSTALLATION LABOR	\$20,827.00	\$20,827.00			
1	1	0	MISC INSTALL MATERIAL	MISC INSTALL MATERIALS	\$4,000.00	\$4,000.00			
THANK YOU FOR THE ORDER!					Subtotal	\$136,924.02			
					Misc	\$0.00			
					Tax	\$9,413.79			
					Freight	\$0.00			
					Trade Discount	\$0.00			
					Total	\$146,337.81			
EQUAL OPPORTUNITY EMPLOYER									

*15% Minimum Restocking Fees Apply To All Authorized Returns. Title Does Not Pass Until Merchandise Is Paid In Full.
 1.5% Late Fee Per Month On All Past Due Balances.*



Alpha Video and Audio, Inc.
 7711 Computer Avenue
 Edina, MN 55435-5494
 952-896-9898 FAX 952-896-9899
 http://www.alphavideo.com

INVOICE NO. SYSINV060213DB

CUSTOMER NO. MIN030D

952-841-3385
 Andy

NEW REMIT TO:
 Alpha Video and Audio Inc.
 EB 145
 P.O. Box 1691
 Minneapolis, MN 55480-1691

BILL TO:
 CITY OF MINNEAPOLIS
 ACCOUNTS PAYABLE
 330 SECOND AVE SO

SHIP TO:
 CITY OF MINNEAPOLIS
 JACK BARR
 1301 SECOND AVE SO

MINNEAPOLIS MN 55401

MINNEAPOLIS MN 55403

DATE		SHIP VIA		F.O.B.	TERMS	DUE DATE	
5/30/2013		ALPHA DEL PD			NET 30	6/29/2013	
PURCHASE ORDER NUMBER			ORDER DATE	SALES PERSON			OUR ORDER NUMBER
AAAQ23721				DAW			
QUANTITY			ITEM NUMBER	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	
QTY. REQ.	SHIPPED	B.O.					
1	1	0	F.01U.137.790	BTR80N-RTS 2 ch narrow band base :	\$4,314.54	\$4,314.54	
1	1	0	F.01U.137.983	TR-80N RTS 2 ch wireless beltpacks n	\$1,410.96	\$1,410.96	
1	1	0	INSTALL LABOR	Alpha Video Installation Services	\$652.00	\$652.00	
2	2	0	8219BLK	500ft of Belden 8219 Cable	\$200.00	\$400.00	
1	1	0	8219BLK	Belden 6500FE (1500')	\$300.00	\$300.00	
1	1	0	SHIPPING	Expedited Shipping	\$100.00	\$100.00	
THANK YOU FOR THE ORDER!					Subtotal	\$7,177.50	
					Misc	\$0.00	
					Tax	\$493.48	
					Freight	\$0.00	
					Trade Discount	\$0.00	
					Total	\$7,670.98	
EQUAL OPPORTUNITY EMPLOYER							

15% Minimum Restocking Fees Apply To All Authorized Returns. Title Does Not Pass Until Merchandise Is Paid In Full.
 1.5% Late Fee Per Month On All Past Due Balances.



Alpha Video and Audio, Inc.
 7711 Computer Avenue
 Edina, MN 55435-5494
 952-896-9898 FAX 952-896-9899
 http://www.alphavideo.com

INVOICE NO. SYSINV060113DB

CUSTOMER NO. MIN030D
 PG 1

NEW REMIT TO:
 Alpha Video and Audio Inc.
 EB 145
 P.O. Box 1691
 Minneapolis, MN 55480-1691

952-841-3385
 Andy

BILL TO: CITY OF MINNEAPOLIS
 ACCOUNTS PAYABLE
 330 SECOND AVE SO

SHIP TO: CITY OF MINNEAPOLIS
 TOM RELLER
 600 FIRST AVE N

MINNEAPOLIS MN 55401

MINNEAPOLIS MN 55403

DATE		SHIP VIA		F.O.B.	TERMS	DUE DATE	
5/31/2013		ALPHA DEL PD			NET 30	6/30/2013	
PURCHASE ORDER NUMBER			ORDER DATE	SALES PERSON			OUR ORDER NUMBER
MPLMN-0000359824				DAW			
QUANTITY			ITEM NUMBER	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	
QTY. REQ.	SHIPPED	B.O.					
2	2	0	F.01U.147.782	TELEX RTS CRONUS FRAME - COA	\$3,931.30	\$7,862.60	
5	5	0	F.01U.148.562	TELEX RTS CRONUS AIO CARD KIT	\$1,967.83	\$9,839.15	
2	2	0	F.01U.148.623	TELEX RTS CRONUS LINK	\$3,799.13	\$7,598.26	
3	3	0	F.01U.118.802	BOSCH RTS PS-20 TW POWER SUP	\$773.22	\$2,319.66	
3	3	0	F.01U.118.817	RTS DIGITAL SYS TO SYS INTERFA	\$1,325.22	\$3,975.66	
2	2	0	F.01U.118.821	TELEX MCP-1 DUAL RACK MOUNT I	\$104.09	\$208.18	
1	1	0	F.01U.118.535	BOSCH RTS SAP-612 - SOURCE AS	\$647.65	\$647.65	
13	13	0	F.01U.118.528	BOSCH BP325 BLACK 2 CH BINAUR	\$381.65	\$4,961.45	
6	6	0	F.01U.118.528	BOSCH BP325 BLACK 2 CH BINAUR	\$381.65	\$2,289.90	
2	2	0	F.01U.118.760	BOSCH BP319 SINGLE CH BELTPAC	\$260.22	\$520.44	
1	1	0	F.01U.137.790	BOSCH BTR80N-RTS 2 CH NARROW	\$4,314.54	\$4,314.54	
4	4	0	F.01U.137.983	BOSCH TR-80N RTS 2 CH WIRELES	\$1,410.96	\$5,643.84	
1	1	0	F.01U.137.793	BOSCH BTR80N-RTS 2 CH NARROW	\$4,314.54	\$4,314.54	
4	4	0	F.01U.137.986	BOSCH TR80N-RTS 2 CH WIRELESS	\$1,410.96	\$5,643.84	
2	2	0	F.01U.118.493	BOSCH APS-1 ANTENNA SPLITTER	\$190.10	\$380.20	
2	2	0	F.01U.144.728	BOSCH ALP700 FULL BANDWIDTH /	\$528.38	\$1,056.76	
4	4	0	F.01U.118.102	BOSCH CXU-2 2FT COAX	\$18.07	\$72.28	
2	2	0	F.01U.118.164	EV CXU-50 TO FT WIRELESS ANTE	\$164.12	\$328.24	
8	8	0	F.01U.118.150	BOSCH TR2H HOLSTERS FOR TR8C	\$110.59	\$884.72	
2	2	0	IFBT4	LECTROSONIC DIGITAL HYBRID IFE	\$898.94	\$1,797.88	
2	2	0	IFBR1A	LECTROSONICS UHF IFB BELT PAC	\$569.15	\$1,138.30	
2	2	0	F.01U.118.418	BOSCH CES-1 IFB EARSETS	\$57.83	\$115.66	
THANK YOU FOR THE ORDER!					Subtotal	\$65,913.75	

EQUAL OPPORTUNITY EMPLOYER

15% Minimum Restocking Fees Apply To All Authorized Returns. Title Does Not Pass Until Merchandise Is Paid In Full.
 1.5% Late Fee Per Month On All Past Due Balances.



Alpha Video and Audio, Inc.
 7711 Computer Avenue
 Edina, MN 55435-5494
 952-896-9898 FAX 952-896-9899
 http://www.alphavideo.com

INVOICE NO. SYSINV060113DB

CUSTOMER NO. MIN030D
 PG 2

NEW REMIT TO:
 Alpha Video and Audio Inc.
 EB 145
 P.O. Box 1691
 Minneapolis, MN 55480-1691

BILL TO:
 CITY OF MINNEAPOLIS
 ACCOUNTS PAYABLE
 330 SECOND AVE SO

SHIP TO:
 CITY OF MINNEAPOLIS
 TOM RELLER
 600 FIRST AVE N

MINNEAPOLIS MN 55401

MINNEAPOLIS MN 55403

DATE		SHIP VIA		F.O.B.	TERMS	DUE DATE	
5/31/2013		ALPHA DEL PD			NET 30	6/30/2013	
PURCHASE ORDER NUMBER			ORDER DATE	SALES PERSON			OUR ORDER NUMBER
MPLMN-0000359824				DAW			
QUANTITY			ITEM NUMBER	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	
QTY. REQ.	SHIPPED	B.O.					
2	2	0	F.01U.148.152	BOSCH DKP-16 CLD CLASSIC 4 PIN	\$3,963.56	\$7,927.12	
2	2	0	F.01U.147.449	BOSCH KP32 30 POSITION KEYPAN	\$2,993.04	\$5,986.08	
2	2	0	F.01U.146.817	BOSCH KP12 LK 12 POSITION KEYP	\$2,065.22	\$4,130.44	
7	7	0	F.01U.146.888	BOSCH RTS MKP-4 4-BUTTON INTE	\$880.87	\$6,166.09	
2	2	0	F.01U.118.821	TELEX MCP-1 DUAL RACK MOUNT I	\$104.09	\$208.18	
6	6	0	F.01U.118.822	BOSCH RTS MCP2 SIGLE RACK MO	\$104.09	\$624.54	
3	3	0	F.01U.120.439	BOSCH MCP90-12 12" GOOSENECK	\$151.79	\$455.37	
2	2	0	F.01U.118.684	BOSCH CIA1000 STROBE LIGHT	\$359.97	\$719.94	
2	2	0	F.01U.118.753	BOSCH WKP-1 SINGLE BUTTON W/	\$850.43	\$1,700.86	
1	1	0	F.01U.117.965	TELEX PA-KP POWER SUPPLY 110\	\$84.35	\$84.35	
6	6	0	F.01U.117.471	TELEX HR1 SNGL SIDED MED WEIC	\$178.53	\$1,071.18	
6	6	0	F.01U.117.462	BOSCH HR2R5 DOUBLE SIDED FUL	\$197.33	\$1,183.98	
9	9	0	F.01U.117.490	BOSCH RTS PH-88R SINGLE SIDED	\$138.78	\$1,249.02	
27	27	0	F.01U.117.470	BOSCH HR1 SINGLE SIDED HEADSE	\$178.54	\$4,820.58	
1	1	0	F.01U.117.463	BOSCH HR2 DUAL SIDED HEADSET	\$197.34	\$197.34	
1	1	0	5-21	MID ATL 21 SPACE RACK	\$479.00	\$479.00	
1	1	0	SP-5-21	MID ATL 21 SPACE RACK SIDES (PF	\$150.44	\$150.44	
1	1	0	PD-815R-PL	MID AT 8 OUTLET 1 RU SERGE PRC	\$73.93	\$73.93	
1	1	0	F.01U.147.933	TELEX GPIO-16INPUT/16OUTPUT RI	\$1,416.52	\$1,416.52	
1	1	0	F.01U.118.784	TELEX TIF2000A SINGLE LINE DIGIT	\$2,617.39	\$2,617.39	
2	2	0	F.01U.118.656	BOSCH RTS BKP-4-4 BUTTON DESK	\$904.00	\$1,808.00	
THANK YOU FOR THE ORDER!					Subtotal	\$43,070.35	
EQUAL OPPORTUNITY EMPLOYER							

15% Minimum Restocking Fees Apply To All Authorized Returns. Title Does Not Pass Until Merchandise Is Paid In Full.
 1.5% Late Fee Per Month On All Past Due Balances.



ALPHA VIDEO AND AUDIO, INC.
 7711 COMPUTER AVENUE
 EDINA MN 55435

REMIT TO:
 Alpha Video and Audio, Inc.
 EB 145
 PO Box 1691
 Minneapolis, MN 55480-1691

HISTORICAL

Invoice	SYSINV13007
Date	6/28/2013
Page	1

Bill To:

CITY OF MINNEAPOLIS
 CITY PURCHASING
 330 SECOND AVE SO
 MINNEAPOLIS MN 55401

Ship To:

CITY OF MINNEAPOLIS
 TOM RELLER 612-673-8387
 600 FIRST AVE N
 MINNEAPOLIS MN 55403

Purchase Order No.		Customer ID		Salesperson ID	Shipping Method	Payment Terms	Req Shlp Date	Master No.
MPLMN-0000359824		MIN030D		DAW	ALPHA DEL PD	Net 60	1/17/2013	157,396
Ordered	Shipped	B/O	Item Number	Description		Discount	Unit Price	Ext. Price
1	1	0	MISC INSTALL MATERIAL SYSO014329	MISC INSTALL MATERIALS 1		\$0.00	\$6,599.10	\$6,599.10
1	1	0	INSTALL-LABOR SYSO014329	ALPHA INSTALLATION LABOR (\$23,070.00) 1		\$0.00	\$2,307.00	\$2,307.00

QUOTE AAAQ20644-06
 PM: MATT B / ENG: BRIAN B/JAMES

Subtotal	\$8,906.10
Tax	\$612.30
Freight	\$0.00
Trade Discount	\$0.00
Total	\$9,518.40

HISTORICAL

Invoice	SYSINV13152
Date	7/30/2013
Page	1



ALPHA VIDEO AND AUDIO, INC.
7711 COMPUTER AVENUE
EDINA MN 55435

REMIT TO:
Alpha Video and Audio, Inc.
EB 145
PO Box 1691
Minneapolis, MN 55480-1691

Bill To:

CITY OF MINNEAPOLIS
CITY PURCHASING
330 SECOND AVE SO
MINNEAPOLIS MN 55401

Ship To:

CITY OF MINNEAPOLIS
TOM RELLER 612-673-8387
600 FIRST AVE N
MINNEAPOLIS MN 55403

Purchase Order No.	Customer ID	Salesperson ID	Shipping Method	Payment Terms	Req Ship Date	Master No.	
DIST AMP C/O	MIN030D	DAW	ALPHA DEL PD-AD	Net 60	5/10/2013	159,413	
Ordered	Shipped	B/O	Item Number	Description	Discount	Unit Price	Ext. Price
1	1	0	PWS DB-IC4 159,413	PWS 3 ZONE 2 RANGE FILTERED MULTIC 1	\$0.00	\$3,750.00	\$3,750.00
1	1	0	ALPHA-INSTALL SYSO014259	ALPHA INSTALL LABOR (\$ 2,000.00) 1	\$0.00	\$2,000.00	\$2,000.00
1	1	0	MISC INSTALL MATERIAL SYSO014259	MISC INSTALL MATERIALS 1	\$0.00	\$250.00	\$250.00
3	3	0	HELICAL ANTENNA	PROF ELE RHCP ANTENNA 450-950 MHZ	\$0.00	\$511.36	\$1,534.08
3	3	0	PWS RF	PROF WIRELESS PWS RF RECEIVE LINE	\$0.00	\$198.86	\$596.58
1	1	0	PWS GX-8 100540	PROF WIRELESS 8-WAY IEM ANTENNA C 1	\$0.00	\$5,448.86	\$5,448.86
1	1	0	PWS HP SPLITTER	PROF WIRELESS 2 WAY HIGHPOWER PA	\$0.00	\$146.59	\$146.59

PM. MATT BRAND

Subtotal	\$13,726.11
Tax	\$943.69
Freight	\$0.00
Trade Discount	\$0.00
Total	\$14,669.80



7711 Computer Ave, Edina MN 55435 - Toll Free 800-388-0008
 Phone: 952-896-9898 - Fax 952-896-9899 - Visit us at www.alphavideosports.com

Quotation

Date	Quote #	Cust #
04/05/13	AAAQ23721	

We are an equal opportunity employer

Prepared For:	Sales Representative:
Jack Barr Minneapolis Convention Center 1301 Second Ave. South Minneapolis, MN 55403 United States of Ame	Darren Whitten Account Executive 952.841.3332 darren.whitten@alphavideo.com
Phone: (612)335-6053 Fax: (612)335-6360 Terms: NET 30 Ship via: Best Way	

ID #	Item	Description	Qty	Unit Price	Ext. Price
1	F.01U.137.790	BTR80N-RTS 2 ch narrow band base station (CONFIRM FREQUENCY REQUIRED)	1	\$4,314.54	\$4,314.54
2	F.01U.137.983	TR-80N RTS 2 ch wireless beltacks narrowband	1	\$1,410.96	\$1,410.96
3		Alpha Video Installation Services	1	\$652.00	\$652.00
4		500ft of Belden 8219 Cable	2	\$200.00	\$400.00
5		Belden 6500FE (1500')	1	\$300.00	\$300.00
6		Expedited Shipping	1	\$100.00	\$100.00

Sub Total	\$7,177.50
Sales Tax	\$0.00
Shipping	\$0.00
Total	\$7,177.50

Accepted by: _____ Date: _____ PO: _____

All information contained within this quote is valid for the next 30 days. Thereafter, all prices and applicable charges are subject to change.
 MINIMUM 15% RESTOCKING FEE WITH ORIGINAL PACKAGING.



Quotation

Date	Quote #	Cust #
05/08/13	AAAQ24182-01	

7711 Computer Ave, Edina MN 55435 - Toll Free 800-388-0008
 Phone: 952-896-9898 - Fax 952-896-9899 - Visit us at www.alphavideosports.com

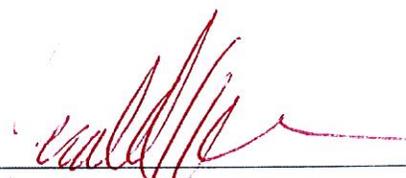
We are an equal opportunity employer

Prepared For:	Sales Representative:
Jack Barr Minneapolis Convention Center 1301 Second Ave. South Minneapolis, MN 55403 United States of Ame Phone: (612)335-6053 Fax: (612)335-6360 Terms: NET 30 Ship via: Best Way	Darren Whitten Account Executive 952.841.3332 darren.whitten@alphavideo.com

ID #	Item	Description	Qty	Unit Price	Ext. Price
1	PWS DB-IC4	PWS 3 Zone, 2 Range Filtered Multicoupler Includes: 4 Antenna Outputs 3 Antenna Input Zones 2 Frequency Ranges (Telex H1 and H2)	1	\$3,750.00	\$3,750.00
2	RHCP	Helical Antenna, RHCP, 450-950MHz	3	\$511.36	\$1,534.08
3		PWS RF Receive Line Amp w/6" BNC Jumper	3	\$198.86	\$596.58
4	GX-8	PWS GX-8 8-Way IEM Antenna Combiner	1	\$5,448.86	\$5,448.86
5		PWS 2 Way High Power Passive Splitter, BNC	1	\$146.59	\$146.59
6		Miscellaneous Materials (for mounting antenna)	1	\$250.00	\$250.00
7	INSTALL	Alpha Video Installation and Testing (2 installers for 1 day)	16	\$125.00	\$2,000.00

Pricing does not include shipping or any applicable taxes.

Sub Total	\$13,726.11
Sales Tax	\$0.00
Shipping	\$0.00
Total	\$13,726.11

Accepted by:  Date: 29 MAY 13 PO: _____

All information contained within this quote is valid for the next 30 days. Thereafter, all prices and applicable charges are subject to change.
 MINIMUM 15% RESTOCKING FEE WITH ORIGINAL PACKAGING.