



Request for City Council Committee Action from the Department of Human Resources

Date: July 31, 2013
To: Ways & Means/Budget Committee
Referral to: City Council
Subject: Dental Benefits

Recommendation: Authorize the proper City officials to enter into a contract with Delta Dental as the selected provider for dental claims processing and related services. Such contract is to be effective January 1, 2014 for a period of five years.

Previous Directives: On April 26, 2013, the City Council authorized the proper City officials to release a request for proposal for dental insurance services and authorize the proper City officials to enter into contract negotiations with the selected vendors for services effective January 1, 2014.

Prepared by:	Joyce Traver	
Approved by:	_____ Patience Ferguson, Director HR	_____ Paul W. Aasen, City Coordinator
Presenters in Committee:	Joyce Traver	

Financial Impact

Action is within the Business Plan. The selection of Delta Dental will result in a decrease in administrative fees equal to approximately \$12,500 per year for the City and \$15,000 per year for the City and its affiliated boards and agencies.

Supporting Information

The Request for Proposal for Dental Insurance was released on May 9, 2013. Proposals were received from three vendors. City of Minneapolis Human Resources, assisted by the David Martin Agency, evaluated proposals based on criteria established by City Human Resources and the Benefits Sub-Committee of the Citywide Labor Management Committee (the BLMC). The decision to select Delta Dental was based on the following key factors:

- Lack of provider disruption (over 40% provider disruption for other proposers)
- Size and scope of provider network
- Competitive administrative fees including a five-year rate guarantee
- Ability to provide effective and efficient administrative support and member services