



To: Dave Schlueter, Minneapolis Purchasing Department

From: Bill Prince, Minneapolis Parking Services Engineer

**OP 7725 Bids for Parking Control & Security Automation at the Federal Courthouse Ramp**

It is my recommendation that the sole bid of \$479,598.00 submitted by Don Harstad Co. (dba Harstad Controls Inc.) for performing this project be accepted by the City of Minneapolis. Harstad Controls was the successful bidder on previous ramp automation projects and they are the local representative for the Skidata revenue control system, which is the equipment standard used in all of the other ramps in the Minneapolis Parking System. They will be able to integrate seamlessly into our existing computer network systems, thus not requiring any new central network or computers as would a new revenue control provider. Also this bidder can provide a common spare parts inventory as well as system familiarity for our staff, which will minimize the need for additional training. Harstad has also installed the Dynacount vehicle inventory management software specified for this project at our other facilities. Their security subcontractor EDC is also intimately familiar with our existing security equipment and networking, having been the successful bidder on the previous integration of numerous other ramps security video and intercom systems monitoring into the Hawthorne Central Control Station. A similar transfer of video and intercom monitoring is to take place as part of this project. EDC has the skilled personnel to program, maintain and add onto our legacy security software and hardware, some of which is no longer vendor supported. For these aforementioned reasons, I believe that Don Harstad Co. and its' subcontractor possess the unique locally available skill set to perform this complex project in a manner that will provide the cost savings benefit of commonality with the rest of our system.

"BIDS FOR PARKING CONTROL & SECURITY AUTOMATION AT THE FEDERAL COURTHOUSE RAMP" - P/W - Transportation

Official Publication 7725  
 Bids opened 10 AM, Local Time,  
 February 19<sup>th</sup>, 2013  
 Minneapolis MN

Don Harstad  
 Co, Inc.

\$ 479,598.00

Lump Sum Base Bid

We, the undersigned, hereby certify that the above bids were publicly opened and read aloud:

*David E. Johnson*  
 FOR THE: FINANCE OFFICER

*Greg L. Johnson*  
 ASST. DIRECTOR, PURCHASING