

Schlueter, David E.

From: Thunberg, Allen
Sent: Monday, February 25, 2013 10:53 AM
To: Schlueter, David E.
Subject: O.P. 7756

Dave,
We have reviewed the bids for O.P. 7756 and recommend not accepting low bid from Jetstream of Houston for the following reasons:

- Spec calls for 60 gallon stainless steel water tank, Jetstream has a 97 gallon rotomolded. The excess capacity is acceptable however the rotomolded is not. We feel the stainless steel provides a longer life than rotomolded.
- Spec calls for noise reducing side enclosures, Jetstream is providing sheet metal cowling without doors. We need to reduce the noise output on this unit as much as possible. This is very important to the user as they work in parking ramps and the noise can be even more bothersome.
- Spec calls for "**Parts** All parts that are necessary to perform all required maintenance for a two-year period shall be supplied with machine at time of delivery. List of parts is to be provided with bid." Jetstream did not provide a list of parts with the bid so it is unknown if any parts are included or not. Past experience tells us that these parts are worth several thousand dollars.
- Model that Jetstream speced is confusing; they wrote in 3015D on the bid sheet but the model on the spec sheet is listed as a 3000D.
- Dimensions are unknown and we have not been able to find this info.
- \$2500 F.O.B was added over and above the bid price of \$55,411.92. It was supposed to be included in bid price. Actual bid price is \$57,911.92 when adding in freight.
- They did not provide the number of days until delivered as called for on the bid sheet.

Advanced Waterjet Technologies provided the lowest responsive bid of \$65,095.00. We recommend accepting this bid.

Thank you,

Al Thunberg
Fleet Manager
City of Minneapolis
Public Works Fleet Services Division
(612) 673-5443

