



**Request for City Council Committee Action
From the Departments of Convention Center and Procurement**

Date: January 22nd, 2013
To: Honorable Betsy Hodges, Chair Ways & Means Committee
Subject: **Approval of Official Publication No. 7722 Bids for Target Center Point of Sale System**

Recommendation:

Acceptance of the single bid of Micros Systems, Inc. in the amount of \$782,744.85 to furnish and deliver all equipment and materials for installation of a Point of Sale System for the City of Minneapolis Convention Center/Target Center, as follows:

Lump Sum \$782,744.85

Performance and Payment Bonds in the full amount of the Bid to be provided.

Please refer to the attached staff memo for additional information

Terms are net-30 days F.O.B.: Destination

This has been approved by the Civil Rights Department.

Prepared by: Gary Warnberg Director, Purchasing

Approved by: Jeff Johnson Executive Director, Convention Center

Financial Impact (Check those that apply)

No financial impact - or - Action is within current department budget.
(If checked, go directly to Background/Supporting Information)

Action requires an appropriation increase to the Capital Budget

Action requires an appropriation increase to the Operating Budget

Action provides increased revenue for appropriation increase

Action requires use of contingency or reserves

Other financial impact (Explain): Action is within Budget

Request provided to the Budget Office when provided to the Committee Coordinator

Background/Supporting Information:

Tabulation of one (1) bid received on Official Publication No. 7722 Bids for Target Center Point of Sale System

Attachments - Staff Recommendation
Tabulation Sheet

cc: J. Barr
R. Crossland



FACILITIES OPERATIONS DEPARTMENT
MINNEAPOLIS CONVENTION CENTER
1301 2ND AVENUE SOUTH
MINNEAPOLIS, MN 55403

December 06, 2012

Heidi Solheid
City of Minneapolis Purchasing Department
250 South 4th Street
Minneapolis, MN 55415-1335

Dear Ms. Solheid:

Thank you for passing along the information concerning Micros Systems, Inc. being the apparent winning bidder for providing the Point of Sale (POS) system for Target Center. I understand that Micros Systems was the sole bidder on this project.

Despite Micros being the only responsive bidder, our catering consultants have recommended accepting this system which is one of the industry standards in Point of Sale systems. The price bid by Micros is in line with the estimated pricing projected. Our consultants indicate that this pricing compares favorably with other POS projects similar in size and scope that they have implemented both with this product and with the other approved equals specified in this bid.

After careful evaluation by staff with our catering consultant we agree that the Micros bid system will provide all the required functionality at a fair price thus giving a good value to the City of Minneapolis. We recommend approval of the Micros Systems, Inc. bid for the Point of Sale system.

Sincerely,

A handwritten signature in black ink, appearing to read "G. Jack Barr", written over a horizontal line.

G. Jack Barr
Project Manager
Minneapolis Convention Center & Target Center

"BIDS FOR TARGET CENTER POINT OF SALE SYSTEM" - Convention Center

Official Publication 7722
 Bids opened 10 AM, Local
 Time, November 15th, 2012
 Minneapolis MN

1. Micros
 Systems Inc.

Lump Sum

\$ 782,744.85

We, the undersigned, hereby certify that the above bids were publicly opened and read aloud:

Klaus S. Smith

FOR THE: FINANCE OFFICER

John S. Bell

ASST. DIRECTOR, PURCHASING