



**Request for City Council Committee Action
From the Departments of Public Works and Procurement**

Date: May 1st, 2012
To: Honorable Sandra Colvin Roy, Chair Transportation & Public Works Committee
Referral to: Honorable Betsy Hodges, Chair Ways and Means Committee

Subject: **Approval of Official Publication No. 7604 for Traffic Signal Controllers & Cabinets**

Recommendation:

Acceptance of the only bid of Brown Traffic Products, Inc. for an estimated expenditure in the amount of \$565,150.000 to furnish and deliver traffic signal controllers and cabinets for the City of Minneapolis, Public Works – Traffic Division, as follows:

ITEM	QTY	DESCRIPTION	*UNIT PRICE	EXTENDED PRICE
1.	10	M-Size Traffic signal controller cabinet assembly, complete with, solid-state switching facilities, flashing equipment, detector rack and terminal and field wiring facilities which meet these specifications.	10,990.00	\$109,900.00
2.	25	P-size Traffic signal controller cabinet assembly, complete with, solid-state switching facilities, flashing equipment, detector rack and terminal and field wiring facilities which meet these specifications.	11,980.00	\$299,500.00
3.	35	Eagle Signal Model EPAC 3638/16 M52 NEMA II Type 1 and Type 2 Controller with Ethernet port and TS1, TS2 and 4 th ("D") connectors	3,625.00	\$126,875.00
4.	35	Eberle Design, Inc. Malfunction Management Unit Model MMU-16LE Smart Monitor with Ethernet Port	825.00	\$28,875.00

Bidder offers to increase quantities up to 100% until July 31st, 2013 at the established prices.

Terms are Net-30 days F.O.B.: Destination

This has been approved by the Civil Rights Department

Prepared by: Gary Warnberg Director, Purchasing



Approved by: Steven A. Kotke, P.E. Director of Public Works

Financial Impact (Check those that apply)

No financial impact - or - Action is within current department budget.
(If checked, go directly to Background/Supporting Information)

Action requires an appropriation increase to the Capital Budget

Action requires an appropriation increase to the Operating Budget

Action provides increased revenue for appropriation increase

Action requires use of contingency or reserves

Other financial impact (Explain): Action is within Budget

Request provided to the Budget Office when provided to the Committee Coordinator

Background/Supporting Information:

Tabulation of one (1) bid received on Official Publication No. 7604 for Traffic Signal Controllers and Cabinets

Attachments - Staff Recommendation
Tabulation Sheet

cc: D. Hildebrand
L. Mountjoy
J. Burns

April 10, 2012

Bruce Gritters
City Purchasing,
330 2nd Ave S.
Minneapolis, MN 55401

OP #7604 for Traffic Signal Control Cabinets

Bruce,

The Public Works Traffic & Parking Services Division procures and uses various combinations of traffic signal hardware in conjunction with construction and reconstruction projects throughout the City. The OP #7604 equipment procurement is for the current and future construction projects for which new Traffic Signal Control Cabinets will be supplied by the Traffic & Parking Services Division.

The bid solicitation for thirty five new Traffic Signal Control Cabinets was circulated to at least four companies which have provided traffic signal cabinets and components in the metropolitan area in the past. This solicitation resulted in receiving bids from only one supplier. A number of years ago in an attempt to encourage increased competition we broke up the cabinet and components bid into separate bid items so that suppliers could propose on one or more of the individual bid items. As a result we were successful in procuring multiple bids on our solicitations.

I suspect that for this solicitation the suppliers who have chosen not to bid did so because they found that they cannot compete in this marketplace based on their past bidding experience although the quantity of cabinets in this procurement was large enough to entice them to spend the time and effort to develop and submit a bid.

Pricing on the bid received for this cabinet solicitation is approximately as expected. We therefore request that the bid be awarded to Brown Traffic Products for each of the items included in OP #7604.

If you have questions on any of the above, please call me at 612-673-5615.

Thank You,

Dallas Hildebrand, PE
Department of Public Works
Traffic & Parking Services
300 Border Avenue N

