



**Request for City Council Committee Action from the Department of Community Planning and Economic Development - CPED**

Date: January 31, 2012  
To: Council Member Lisa Goodman, Community Development Committee  
Referral to: MCDA Board of Commissioners

**Subject: Extension of Saks Ground Lease, Parking Agreement, and Sale Agreement**

**Recommendation:** Authorize appropriate MCDA officials to execute a one year extension of the Saks Ground Lease, Parking Agreement, and Sale Agreement to December 19, 2012

**Previous Directives:**

September 1, 2010: The MCDA Board of Commissioners approved a one year extension of the Saks Ground Lease, Parking Agreement, and Sale Agreement to December 19, 2011. December 4, 2009: The MCDA Board of Commissioners approved a one year extension of the Saks Ground Lease, Parking Agreement, and Sale Agreement to December 19, 2010. October 10, 2008: The MCDA Board of Commissioners approved a one year extension of the Saks Ground Lease, Parking Agreement, and Sale Agreement to December 19, 2009 with an option for another one-year extension upon the approval of the City Council. November 10, 2003, the MCDA Board of Commissioners approved the settlement with Brookfield (US) LLC (Brookfield) and all appropriate Brookfield affiliates with regard to the matter of Gaviidae 1 (Saks and North Parcels). June 16, 1987: Ground Lease and Development Agreement between the MCDA and MCC Development Company, Inc.

Prepared by:	Beth Grosen, Senior Project Coordinator	(612)-673-5002
Approved by:	Charles T. Lutz, CPED Deputy Director _____	
	Catherine A Polasky, Econ. Dev. Director _____	
Presenters in Committee:	Beth Grosen	

**Financial Impact**

Other financial impact. The requested extensions will defer anticipated Saks payment by 12 months  
 Action is within the Business Plan

**Community Impact**

Neighborhood Notification	NA
City Goals	"Jobs and Economic Vitality"
Sustainability Targets	NA
Comprehensive Plan	This development is consistent with the Minneapolis Plan for Sustainable Growth including 4.16.1 Maintain a destination Retail District along Nicollet Mall. 4.16.2 Provide a continuous retail presence within the Retail District by requiring active commercial uses on the street level.
Zoning Code	Consistent
Living Wage/Business Subsidy Agreement	Yes _____ No <input checked="" type="checkbox"/>
Job Linkage	Yes _____ No <input checked="" type="checkbox"/>

## Supporting Information

The City, through the MCDA, is a party to real estate agreements with Brookfield for two properties in downtown Minneapolis near Nicollet Avenue and 6<sup>th</sup> Street S.-Gaviidae I and II. The City had a significant financial interest in the Gaviidae II property which was repaid in December 2009. The City's interest in the Gaviidae I property is much smaller and is the subject of this Council matter. One-year extensions to three Gaviidae I agreements were approved in 2008, 2009, and 2010 due to market conditions that restrict the sale value of the property.

The MCDA owns the land at the southeast corner of Nicollet at 6<sup>th</sup> Street S. on which the Saks department store and office space above the Saks store is located. The land is subject to a Ground Lease Agreement dated June 16, 1987, as amended, between the MCDA and Brookfield Market Inc. (the "Saks Ground Lease"). The established annual rent for the ground lease is \$275,000.

There is also a Parking Agreement dated January 5, 2004 (the "Parking Agreement") that requires Brookfield to pay the MCDA an annual fee equal to one-half of all gross receipts from the underground parking facility that exceed a predetermined base amount. In the past several years, the annual revenue to the City from the parking agreement has ranged from \$10,600 to \$64,000. Brookfield owns and constructed a retail facility on the adjacent property sometimes referred to as the "North Parcel." As part of the settlement of two lawsuits, the MCDA and Brookfield entered into an Agreement Regarding Sale of Property dated January 5, 2004 (the "Sale Agreement") that sets out procedures and time periods for valuing and marketing the Saks and North Parcel properties. The Sale Agreement provides that the MCDA will receive its "pro rata share" of the proceeds from the sale of the Saks and North Parcel properties that together are described as "Gaviidae I". Appraisals prepared in anticipation of sale will establish the shares.

Knowledgeable financial and development professionals agree that given the current unsettled economic and credit conditions, flexibility to achieve a sale of the property over a longer period of time may yield a higher sale price and therefore more revenue for both parties. Brookfield has requested that the existing leases and agreements be extended one more year. If the agreements are extended as proposed, marketing of the Gaviidae I property will begin in the second half of this year, 2012.

The extension will allow time to identify a qualified buyer and close the sale. Brookfield will continue to pay annual rent of \$275,000 and the parking fee during the extension period. Without an extension, the MCDA would take possession of the Saks property and have to negotiate complicated reciprocal easements and operating covenants with Brookfield to facilitate integrated functioning of the Saks and North Parcel properties.

If the extension is granted, the MCDA's share of the sale proceeds would be budgeted for receipt in 2013, rather than 2012 as was earlier expected. When received, these proceeds will flow to the Development Account.